

KOTO RADIO
Profit & Loss Budget Overview
January through December 2015

	<u>Total EVEN...</u> <u>Jan - Dec 15</u>	<u>Total Mem Don</u> <u>Jan - Dec 15</u>	<u>Total Grants</u> <u>Jan - Dec 15</u>	<u>Gen Ops</u> <u>Jan - Dec 15</u>	<u>TOTAL</u> <u>Jan - Dec 15</u>
Ordinary Income/Expense					
Income					
4000 · SPECIAL EVENTS INCOME					
4001 · Ticket Sales	13,000.00				13,000.00
4010 · Beer & Liquor Sales					
4010.1 · Beer Sales	40,600.00				40,600.00
4010.3 · Beer Tips	4,500.00				4,500.00
Total 4010 · Beer & Liquor Sales	45,100.00				45,100.00
4020 · Ski Swap					
4020.1 · Ski Swap Ticket Sales	3,500.00				3,500.00
4020.2 · Ski Swap Sales	138,376.00				138,376.00
Total 4020 · Ski Swap	141,876.00				141,876.00
4040 · Event Adv/Sponsors	6,000.00				6,000.00
4085 · Duck Race	6,500.00				6,500.00
Total 4000 · SPECIAL EVENTS INCO...	212,476.00				212,476.00
4100 · DONATION INCOME					
4135 · BG/Car Donations		20,000.00			20,000.00
4110 · Donor Pledges		125,000.00			125,000.00
4125 · Trustee Donations		15,000.00			15,000.00
Total 4100 · DONATION INCOME		160,000.00			160,000.00
4200 · GRANTS INCOME					
4210 · Town of Telluride			15,000.00		15,000.00
4220 · CPB Grant			118,937.00		118,937.00
4260 · Private Grants			20,000.00		20,000.00
4270 · Telluride Foundation Grant			19,000.00		19,000.00
Total 4200 · GRANTS INCOME			172,937.00		172,937.00
4300 · MERCHANDISE					
4301 · Merchandise Sales	370.00				370.00
Total 4300 · MERCHANDISE	370.00				370.00
4400 · OTHER INCOME					
4410 · Tower Lease Income				6,200.00	6,200.00
Total 4400 · OTHER INCOME				6,200.00	6,200.00
Total Income	212,846.00	160,000.00	172,937.00	6,200.00	551,983.00
Cost of Goods Sold					
5000 · SPECIAL EVENTS COSTS					
5010 · Advertising	1,800.00				1,800.00
5025 · Event Meals/Travel Expenses	100.00				100.00
5030 · Contracted Labor					
5030.04 · Clean-up	500.00				500.00
5030.06 · Front of house staff	100.00				100.00
5030.11 · Sound/Lights	400.00				400.00
5030.13 · Stage hands	100.00				100.00
5030.14 · Trash -Recycling	250.00				250.00
5030.15 · Volunteer Coordinator	400.00				400.00
Total 5030 · Contracted Labor	1,750.00				1,750.00
5040 · Credit Card Fees on Sales	1,000.00				1,000.00
5050 · Event Equipment Rental					
5050.01 · Chairs/Tables/Fencing	500.00				500.00
5050.03 · Port-a-johns	400.00				400.00
5050.05 · Tents/Staging/Trailer	2,500.00				2,500.00

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Total 5050 · Event Equipment Rental	3,400.00				3,400.00
5060 · Event Insurance					
5061 · Event Liq Liab Ins	4,205.00				4,205.00
Total 5060 · Event Insurance	4,205.00				4,205.00
5065 · Event Licenses & Tax	900.00				900.00
5070 · Event Supplies & Expenses	5,000.00				5,000.00
5071 · Volunteer Food	700.00				700.00
5080 · Beer/Liquor Costs					
5080.01 · Beer/Liquor Costs	11,500.00				11,500.00
5080.10 · Ice Costs	600.00				600.00
Total 5080 · Beer/Liquor Costs	12,100.00				12,100.00
5090 · Ski Swap Goods Cost	120,000.00				120,000.00
5100 · Talent	500.00				500.00
5101 · Prize Money	1,000.00				1,000.00
5110 · Venue/Booth Rental	1,000.00				1,000.00
5130 · Volgistics-Volunteer database	300.00				300.00
5188 · Accounting-Event	1,700.00				1,700.00
5189 · Event Coordinator	7,000.00				7,000.00
Total 5000 · SPECIAL EVENTS COSTS	162,455.00				162,455.00
Total COGS	162,455.00				162,455.00
Gross Profit	50,391.00	160,000.00	172,937.00	6,200.00	389,528.00
Expense					
6695 · Bad Debt Expense (pledges)		5,000.00			5,000.00
6000 · PAYROLL SALARIES & WAG...					
6010 · Executive Director					
6010.5 · ED Grant Commission				2,000.00	2,000.00
6010 · Executive Director - Other				55,000.00	55,000.00
Total 6010 · Executive Director				57,000.00	57,000.00
6011 · Station Manager				42,000.00	42,000.00
6013 · Music Director				30,500.00	30,500.00
6014 · News Director				34,076.00	34,076.00
6015 · News Reporter				16,750.00	16,750.00
6050 · Year-end Bonuses				2,500.00	2,500.00
Total 6000 · PAYROLL SALARIES & ...				182,826.00	182,826.00
6100 · PAYROLL TAXES & BENEFITS					
6110 · Fica/Med				13,500.00	13,500.00
6120 · State Unemployment Ins				4,200.00	4,200.00
6125 · Workman's Comp				2,000.00	2,000.00
6130 · Health Insurance				30,000.00	30,000.00
6140 · Retirement 403(b)(7)				1,200.00	1,200.00
6190 · Ski Passes				900.00	900.00
Total 6100 · PAYROLL TAXES & BEN...				51,800.00	51,800.00
6200 · PROGRAMMING					
6210 · NPR				14,000.00	14,000.00
6211 · TJ Hour				560.00	560.00
6215 · PRI				4,400.00	4,400.00
6225 · Bluegrass Broadcast				50.00	50.00
6230 · New Dimensions				520.00	520.00
6260 · NFCB-Dues				4,000.00	4,000.00
6270 · Rocky Mountain Community R...				4,400.00	4,400.00

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Total 6200 · PROGRAMMING				27,930.00	27,930.00
6280 · PROGRAMMING - INTERNET...					
6290 · Web Development				500.00	500.00
6292 · Spintron Charting				600.00	600.00
Total 6280 · PROGRAMMING - INTE...				1,100.00	1,100.00
6350 · BUILDING COSTS					
6370 · Mortgage Interest				13,500.00	13,500.00
Total 6350 · BUILDING COSTS				13,500.00	13,500.00
6400 · STORAGE UNIT RENTAL					
6420 · Ilium Storage				3,120.00	3,120.00
6430 · Telluride Self Storage				1,140.00	1,140.00
Total 6400 · STORAGE UNIT RENTAL				4,260.00	4,260.00
6450 · REPAIR & MAINT				4,000.00	4,000.00
6470 · INSURANCE					
6470.2 · Gen Liab Insurance				7,000.00	7,000.00
6470.3 · Flood Insurance				600.00	600.00
6470.4 · NDO Insurance				900.00	900.00
Total 6470 · INSURANCE				8,500.00	8,500.00
6500 · OFFICE EXPENSES					
6510 · Fundraising Expenses				1,500.00	1,500.00
6520 · Supplies				2,500.00	2,500.00
6525 · Postage				2,000.00	2,000.00
6535 · Copier Expenses				1,200.00	1,200.00
6545 · Printing				500.00	500.00
6550 · Subscriptions & Education				1,000.00	1,000.00
6555 · Record Media				600.00	600.00
6558 · Music Acquis				200.00	200.00
6560 · Equipment & Software				5,000.00	5,000.00
6570 · Bank & CC Fees					
6502 · Credit Card Fees				2,800.00	2,800.00
Total 6570 · Bank & CC Fees				2,800.00	2,800.00
6575 · Water-Office				300.00	300.00
Total 6500 · OFFICE EXPENSES				17,600.00	17,600.00
6600 · TELEPHONE					
6610 · Office phone				6,300.00	6,300.00
6623 · Dina's Cell				1,200.00	1,200.00
Total 6600 · TELEPHONE				7,500.00	7,500.00
6640 · UTILITIES					
6650 · Office Electricity				4,200.00	4,200.00
6655 · Water-Sewer-Trash-Recycling				1,200.00	1,200.00
6671 · Last Dollar electricity				200.00	200.00
6672 · Norwood translator electricity				650.00	650.00
6673 · Placerville 105.5				250.00	250.00
Total 6640 · UTILITIES				6,500.00	6,500.00
6700 · LEGAL & PROFESSIONAL					
6710 · Accounting				14,000.00	14,000.00
6715 · Annual Audit				8,000.00	8,000.00
6720 · Legal				2,000.00	2,000.00
Total 6700 · LEGAL & PROFESSIONAL				24,000.00	24,000.00

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6750 · CONTRACT LABOR					
6760 · Computers Consultants				2,000.00	2,000.00
6770 · Engineering				4,000.00	4,000.00
Total 6750 · CONTRACT LABOR				6,000.00	6,000.00
6800 · MEETINGS & CONFERENCES					
6810 · Meeting Expenses				1,000.00	1,000.00
Total 6800 · MEETINGS & CONFERE...				1,000.00	1,000.00
Total Expense		5,000.00		356,516.00	361,516.00
Net Ordinary Income	50,391.00	155,000.00	172,937.00	-350,316.00	28,012.00
Other Income/Expense					
Other Expense					
8301 · OTHER EXPENSES					
8303 · Debt Payoff Expense				20,500.00	20,500.00
8305 · Late Fees/Finance Charges				1,500.00	1,500.00
8330 · High School Scholarship		500.00			500.00
Total 8301 · OTHER EXPENSES		500.00		22,000.00	22,500.00
Total Other Expense		500.00		22,000.00	22,500.00
Net Other Income		-500.00		-22,000.00	-22,500.00
Net Income	50,391.00	154,500.00	172,937.00	-372,316.00	5,512.00