

**KOTO RADIO**  
**2014 Approved Amended Budget**  
 January through December 2014

	<b>Jan - Dec 14</b>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>4000 · SPECIAL EVENTS INCOME</b>	
4001 · Ticket Sales	16,500.00
4010 · Beer & Liquor Sales	
4010.1 · Beer Sales	43,212.00
4010.3 · Beer Tips	4,034.00
<b>Total 4010 · Beer &amp; Liquor Sales</b>	<b>47,246.00</b>
4015 · Vendor Fee	
4015.1 · F&B Vendor Fee	2,787.00
4015.2 · Merch Vendor Fee	1,449.00
4015 · Vendor Fee - Other	0.00
<b>Total 4015 · Vendor Fee</b>	<b>4,236.00</b>
4020 · Ski Swap Sales	
4020.5 · Ski Swap Ticket Sales	0.00
4020 · Ski Swap Sales - Other	167,000.00
<b>Total 4020 · Ski Swap Sales</b>	<b>167,000.00</b>
4040 · Event Adv/Sponsors	8,844.00
4085 · Duck Race	5,750.00
<b>Total 4000 · SPECIAL EVENTS INCOME</b>	<b>249,576.00</b>
<b>4100 · DONATION INCOME</b>	
4110 · Donor Pledges	142,000.00
4120 · Uncollectable Pledges	-4,000.00
4125 · Trustee Donations	5,000.00
<b>Total 4100 · DONATION INCOME</b>	<b>143,000.00</b>
<b>4200 · GRANTS INCOME</b>	
4210 · Town of Telluride	15,000.00
4220 · CPB - Community Service Grant	88,000.00
4225 · CPB - Financial Stabilization	22,000.00
4260 · Private Grants	
4260.1 · Release of Resticted Funds	22,000.00
4260 · Private Grants - Other	15,000.00
<b>Total 4260 · Private Grants</b>	<b>37,000.00</b>
4270 · Foundation Grants	19,000.00
4275 · Eco Action Partners Grant	7,500.00
<b>Total 4200 · GRANTS INCOME</b>	<b>188,500.00</b>
4300 · MERCHANDISE Sales	250.00
4400 · OTHER INCOME	
4410 · Tower Lease Income	6,940.00
<b>Total 4400 · OTHER INCOME</b>	<b>6,940.00</b>
<b>Total Income</b>	<b>588,266.00</b>
<b>Cost of Goods Sold</b>	
<b>5000 · SPECIAL EVENTS COSTS</b>	
5010 · Advertising	2,000.00

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<b>5030 · Contracted Labor</b>	
5030.03 · Catering	3,300.00
5030.04 · Clean-up	700.00
5030.06 · Front of house staff	0.00
5030.09 · Production Assistant	0.00
5030.10 · Security	1,000.00
5030.11 · Sound/Lights	380.00
5030.13 · Stage hands	100.00
5030.14 · Trash -Recycling	325.00
	5,805.00
<b>Total 5030 · Contracted Labor</b>	<b>5,805.00</b>
<b>5035 · Event Hospitality</b>	0.00
<b>5036 · Event Transportation</b>	195.00
<b>5040 · Credit Card Fees on Sales</b>	1,000.00
<b>5045 · Paypal Fees on Sales</b>	0.00
<b>5050 · Event Equipment Rental</b>	
5050.01 · Chairs/Tables/Fencing	2,500.00
5050.02 · Phones	450.00
5050.03 · Port-a-johns	390.00
5050.05 · Tents/Staging/Trailer	2,875.00
5050 · Event Equipment Rental - Other	4,000.00
	10,215.00
<b>Total 5050 · Event Equipment Rental</b>	<b>10,215.00</b>
<b>5060 · Event Insurance</b>	5,903.00
<b>5065 · Event Licenses &amp; Tax</b>	875.00
<b>5070 · Event Supplies &amp; Expenses</b>	2,500.00
<b>5071 · Volunteer Food</b>	785.00
<b>5080 · Beer/Liquor Costs</b>	
5080.01 · Beer Costs	9,525.00
5080.02 · Liqour Costs	1,559.00
5080.09 · Sales/Excise Tax Paid Out	8,718.00
5080.10 · Ice Costs	500.00
	20,302.00
<b>Total 5080 · Beer/Liquor Costs</b>	<b>20,302.00</b>
<b>5090 · Sski Swap Goods Cost</b>	123,247.00
<b>5091 · Ski Swap Sales Tax</b>	12,941.00
<b>5095 · DAMAGE DEPOSIT</b>	75.00
<b>5100 · Talent</b>	550.00
<b>5101 · Prize Money</b>	1,500.00
<b>5110 · Venue/Booth Rental</b>	2,162.00
<b>5130 · Volgistics-Volunteer database</b>	1,442.00
<b>5185 · Event Liquour Liab Insurance</b>	2,739.00
<b>5188 · Accounting-Event</b>	1,600.00
<b>5189 · Event Coordinator</b>	6,750.00
<b>5190 · Event Bank</b>	0.00
	202,586.00
<b>Total 5000 · SPECIAL EVENTS COSTS</b>	<b>202,586.00</b>

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<b>5300 · MERCHANDISE SALES COSTS</b>	
5330 · Sales Tax Merch	1,400.00
<b>Total 5300 · MERCHANDISE SALES C...</b>	1,400.00
<b>Total COGS</b>	203,986.00
<b>Gross Profit</b>	384,280.00
<b>Expense</b>	
<b>6000 · PAYROLL SALARIES &amp; WAGES</b>	
6010 · Executive Director	55,000.00
6011 · Station Manager	42,000.00
6012 · Event Coordinator	0.00
6013 · Music Director	29,500.00
6014 · News Director	30,500.00
6015 · News Reporter	15,840.00
6050 · Year-end Bonuses	0.00
<b>Total 6000 · PAYROLL SALARIES &amp; W...</b>	172,840.00
<b>6100 · PAYROLL TAXES &amp; BENEFITS</b>	
6110 · Fica/Med	13,500.00
6120 · State Unemployment Ins	4,500.00
6125 · Workman's Comp	2,279.00
6130 · Health Insurance	30,686.00
6140 · Retirement 403(b)(7)	1,200.00
6190 · Ski Passes	800.00
<b>Total 6100 · PAYROLL TAXES &amp; BENE...</b>	52,965.00
<b>6200 · PROGRAMMING</b>	
6210 · NPR	21,400.00
6215 · PRI	4,500.00
6217 · AMERICAN PUBLIC MEDIA	5,500.00
6225 · Bluegrass Broadcast	44.00
6230 · New Dimensions	260.00
6260 · DUES NFCB	5,000.00
6270 · Rocky Mountain Community Ra...	4,477.00
6275 · Undercurrents	0.00
<b>Total 6200 · PROGRAMMING</b>	41,181.00
<b>6280 · PROGRAMMING - INTERNET S...</b>	
6285 · Web Radio Streaming	500.00
6290 · Web Development	500.00
6292 · Spinitron Charting	500.00
<b>Total 6280 · PROGRAMMING - INTER...</b>	1,500.00
<b>6350 · BUILDING COSTS</b>	
6370 · Mortgage Interest	14,430.00
<b>Total 6350 · BUILDING COSTS</b>	14,430.00

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	<b>Jan - Dec 14</b>
<b>6400 · STORAGE UNIT RENTAL</b>	
6420 · Ilium Storage	2,550.00
6430 · Telluride Self Storage	1,140.00
	3,690.00
<b>6450 · REPAIR &amp; MAINT</b>	
6450.5 · Eco Action Partners Expense	7,500.00
6450 · REPAIR & MAINT - Other	7,000.00
	14,500.00
<b>6470 · INSURANCE</b>	
6470.2 · Gen Liab Insurance	6,828.00
6470.3 · Flood Insurance	597.00
6470.4 · NDO Insurance	430.00
	7,855.00
<b>6500 · OFFICE EXPENSES</b>	
6510 · Fundraising Expenses	3,000.00
6520 · Supplies	4,000.00
6525 · Postage	1,500.00
6535 · Copier Expenses	800.00
6545 · Printing	300.00
6550 · Subscriptions & Education	1,200.00
6555 · Record Media	600.00
6558 · Music Acquis	800.00
6560 · Equipment & Software	5,000.00
6570 · Bank Charges	2,700.00
6575 · Bottled Water	360.00
	20,260.00
<b>6600 · TELEPHONE</b>	
6610 · Office phone	6,500.00
6615 · Wireless - Last Dollar	1,500.00
6621 · Janice Cell	0.00
6623 · Dina's Cell	900.00
	8,900.00
<b>6640 · UTILITIES</b>	
6650 · Office Electricity	4,800.00
6655 · Water-Sewer-Trash-Recycling	1,200.00
6671 · Last Dollar electricity	240.00
6672 · Norwood translator electricity	525.00
6673 · Placerville 105.5	240.00
	7,005.00
<b>6700 · LEGAL &amp; PROFESSIONAL</b>	
6710 · Accounting	14,000.00
6715 · Annual Audit	9,000.00
6720 · Legal	6,500.00
6740 · Exempt Prop Tax Filing Fee	76.00
	29,576.00

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	<b>Jan - Dec 14</b>
<b>6750 · CONTRACT LABOR</b>	
6760 · Computers Consultants	2,500.00
6770 · Engineering	4,000.00
	6,500.00
<b>6800 · MEETINGS &amp; CONFERENCES</b>	
6810 · Meeting Expenses	500.00
	500.00
<b>Total 6750 · CONTRACT LABOR</b>	6,500.00
<b>Total 6800 · MEETINGS &amp; CONFEREN...</b>	500.00
<b>Total Expense</b>	381,702.00
<b>Net Ordinary Income</b>	2,578.00
<b>Other Income/Expense</b>	
<b>Other Income</b>	
<b>8001 · INTEREST</b>	
8001.1 · Interest	3.00
	3.00
<b>Total 8001 · INTEREST</b>	3.00
<b>Total Other Income</b>	3.00
<b>Other Expense</b>	
8305 · Late Fees/Finance Charges	2,200.00
8600 · TP Pass Thru Transactions	0.00
	2,200.00
<b>Total Other Expense</b>	2,200.00
<b>Net Other Income</b>	-2,197.00
<b>Net Income</b>	<b>381.00</b>