

KOTO RADIO
Profit & Loss Budget Overview
 January through December 2014

	Jan - Dec 14
Ordinary Income/Expense	
Income	
4000 · SPECIAL EVENTS INCOME	
4001 · Ticket Sales	47,025.00
4010 · Beer & Liquor Sales	
4010.1 · Beer Sales	94,000.00
4010.3 · Beer Tips	9,750.00
	103,750.00
4015 · Vendor Fee	5,000.00
4020 · Ski Swap Sales	145,000.00
	300,775.00
Total 4000 · SPECIAL EVENTS INCOME	300,775.00
4100 · DONATION INCOME	
4110 · Donor Pledges	110,000.00
4120 · Uncollectable Pledges	-8,000.00
4125 · Trustee Donations	20,000.00
	122,000.00
Total 4100 · DONATION INCOME	122,000.00
4200 · GRANTS INCOME	
4210 · Town of Telluride	18,500.00
4220 · CPB - Community Service Grant	88,000.00
4225 · CPB - Financial Stabilization	22,000.00
4260 · Private Grants	20,000.00
4270 · Foundation Grants	15,000.00
	163,500.00
Total 4200 · GRANTS INCOME	163,500.00
4300 · MERCHANDISE Sales	1,950.00
4400 · OTHER INCOME	
4410 · Tower Lease Income	12,500.00
	12,500.00
Total 4400 · OTHER INCOME	12,500.00
Total Income	600,725.00
Cost of Goods Sold	
5000 · SPECIAL EVENTS COSTS	
5010 · Advertising	3,155.00
5030 · Contracted Labor	
5030.03 · Catering	400.00
5030.04 · Clean-up	2,300.00
5030.09 · Production Assistant	225.00
5030.10 · Security	200.00
5030.11 · Sound/Lights	4,580.00
5030.14 · Trash -Recycling	325.00
	8,030.00
Total 5030 · Contracted Labor	8,030.00
5035 · Event Hospitality	150.00
5036 · Event Transportation	195.00
5040 · Credit Card Fees on Sales	725.00
5045 · Paypal Fees on Sales	190.00

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5050 · Event Equipment Rental	
5050.01 · Chairs/Tables/Fencing	3,250.00
5050.02 · Phones	300.00
5050.03 · Port-a-johns	640.00
5050.05 · Tents/Staging/Trailer	2,875.00
5050 · Event Equipment Rental - Other	75.00
Total 5050 · Event Equipment Rental	7,140.00
5065 · Event Licenses & Tax	550.00
5070 · Event Supplies & Expenses	4,215.00
5071 · Volunteer Food	785.00
5080 · Beer/Liquor Costs	
5080.01 · Beer Costs	20,575.00
5080.09 · Sales/Excise Tax Paid Out	7,915.00
5080.10 · Ice Costs	750.00
Total 5080 · Beer/Liquor Costs	29,240.00
5090 · SSki Swap Goods Cost	104,400.00
5091 · Ski Swap Sales Tax	12,615.00
5095 · DAMAGE DEPOSIT	75.00
5100 · Talent	11,300.00
5101 · Prize Money	1,500.00
5110 · Venue/Booth Rental	875.00
5130 · Volgistics-Volunteer database	1,442.00
Total 5000 · SPECIAL EVENTS COSTS	186,582.00
Total COGS	186,582.00
Gross Profit	414,143.00
Expense	
6000 · PAYROLL SALARIES & WAGES	
6010 · Executive Director	55,000.00
6011 · Station Manager	42,000.00
6012 · Event Coordinator	25,000.00
6013 · Music Director	29,500.00
6014 · News Director	30,500.00
6015 · News Reporter	20,000.00
6050 · Year-end Bonuses	3,000.00
Total 6000 · PAYROLL SALARIES & W...	205,000.00
6100 · PAYROLL TAXES & BENEFITS	
6110 · Fica/Med	15,684.00
6120 · State Unemployment Ins	2,256.00
6125 · Workman's Comp	2,279.00
6130 · Health Insurance	36,000.00
6140 · Retirement 403(b)(7)	3,000.00
6190 · Ski Passes	1,590.00
Total 6100 · PAYROLL TAXES & BENE...	60,809.00

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6200 · PROGRAMMING	
6210 · NPR	14,200.00
6215 · PRI	12,250.00
6217 · AMERICAN PUBLIC MEDIA	1,650.00
6225 · Bluegrass Broadcast	400.00
6230 · New Dimensions	260.00
6260 · DUES NFCB	6,250.00
6275 · Undercurrents	150.00
	35,160.00
Total 6200 · PROGRAMMING	
6280 · PROGRAMMING - INTERNET S...	
6285 · Web Radio Streaming	1,000.00
6290 · Web Development	4,000.00
6292 · Spinitron Charting	500.00
	5,500.00
Total 6280 · PROGRAMMING - INTER...	
6350 · BUILDING COSTS	
6370 · Mortgage Interest	14,430.00
	14,430.00
Total 6350 · BUILDING COSTS	
6400 · STORAGE UNIT RENTAL	
6420 · Illium Storage	2,550.00
6430 · Telluride Self Storage	1,140.00
	3,690.00
Total 6400 · STORAGE UNIT RENTAL	
6450 · REPAIR & MAINT	11,000.00
6470 · INSURANCE	
6470.2 · Gen Liab Insurance	8,500.00
	8,500.00
Total 6470 · INSURANCE	
6500 · OFFICE EXPENSES	
6510 · Fundraising Expenses	6,000.00
6520 · Supplies	6,000.00
6525 · Postage	2,000.00
6535 · Copier Expenses	1,200.00
6545 · Printing	500.00
6550 · Subscriptions & Education	1,200.00
6555 · Record Media	600.00
6558 · Music Acquis	1,300.00
6560 · Equipment & Software	6,000.00
6570 · Bank Charges	600.00
6575 · Bottled Water	360.00
	25,760.00
Total 6500 · OFFICE EXPENSES	
6600 · TELEPHONE	
6610 · Office phone	8,000.00
6621 · Janice Cell	1,200.00
6600 · TELEPHONE - Other	600.00
	9,800.00
Total 6600 · TELEPHONE	

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6640 · UTILITIES	
6650 · Office Electricity	4,800.00
6655 · Water-Sewer-Trash-Recycling	1,200.00
6671 · Last Dollar electricity	240.00
6673 · Placerville 105.5	240.00
	6,480.00
6700 · LEGAL & PROFESSIONAL	
6710 · Accounting	12,160.00
6715 · Annual Audit	7,000.00
	19,160.00
6750 · CONTRACT LABOR	
6760 · Computers Consultants	4,000.00
	4,000.00
6800 · MEETINGS & CONFERENCES	
6810 · Meeting Expenses	2,500.00
	2,500.00
Total Expense	411,789.00
Net Ordinary Income	2,354.00
Net Income	2,354.00