

**KOTO RADIO**  
**Amended 2016 P&L Budget (as of 1.4.16)**  
 January through December 2016

	<b>Jan - Dec 16</b>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>4000 · SPECIAL EVENTS INCOME</b>	
4001 · Ticket Sales	6,500.00
4010 · Beer & Liquor Sales	
4010.1 · Beer Sales	28,000.00
4010.3 · Beer Tips	500.00
	28,500.00
<b>Total 4010 · Beer &amp; Liquor Sales</b>	<b>28,500.00</b>
4020 · Ski Swap	
4020.1 · Ski Swap Ticket Sales	3,500.00
4020.2 · Ski Swap Sales	135,000.00
	138,500.00
<b>Total 4020 · Ski Swap</b>	<b>138,500.00</b>
4040 · Event Adv/Sponsors	2,000.00
4085 · Duck Race	6,500.00
	182,000.00
<b>Total 4000 · SPECIAL EVENTS INCOME</b>	<b>182,000.00</b>
<b>4100 · DONATION INCOME</b>	
4116 · TBG Donation	9,500.00
4110 · Donor Pledges	100,000.00
4125 · Trustee Donations	10,000.00
	119,500.00
<b>Total 4100 · DONATION INCOME</b>	<b>119,500.00</b>
<b>4200 · GRANTS INCOME</b>	
4210 · Town of Telluride	25,000.00
4220 · CPB Grant	115,000.00
4260 · Private Grants	10,000.00
4270 · Telluride Foundation Grant	25,000.00
	175,000.00
<b>Total 4200 · GRANTS INCOME</b>	<b>175,000.00</b>
<b>4300 · MERCHANDISE</b>	
4301 · Merchandise Sales	2,500.00
	2,500.00
<b>Total 4300 · MERCHANDISE</b>	<b>2,500.00</b>
<b>4400 · OTHER INCOME</b>	
4410 · Tower Lease Income	9,000.00
	9,000.00

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<b>Total 4400 · OTHER INCOME</b>	9,000.00
<b>Total Income</b>	488,000.00
<b>Cost of Goods Sold</b>	
<b>5000 · SPECIAL EVENTS COSTS</b>	
5010 · Advertising	500.00
5025 · Event Meals/Travel Expenses	100.00
<b>5030 · Contracted Labor</b>	
5030.04 · Clean-up	500.00
5030.10 · Security	1,025.00
5030.11 · Sound/Lights	950.00
5030.14 · Trash -Recycling	250.00
5030.15 · Volunteer Coordinator	400.00
<b>Total 5030 · Contracted Labor</b>	3,125.00
5040 · Credit Card Fees on Sales	300.00
<b>5050 · Event Equipment Rental</b>	
5050.01 · Chairs/Tables/Fencing	450.00
5050.03 · Port-a-johns	275.00
5050.05 · Tents/Staging/Trailer	25.00
<b>Total 5050 · Event Equipment Rental</b>	750.00
5065 · Event Licenses & Tax	500.00
5070 · Event Supplies & Expenses	5,000.00
5071 · Volunteer Food	1,000.00
5090 · Ski Swap Goods Cost	108,000.00
5100 · Talent	1,500.00
5101 · Prize Money	1,000.00
5110 · Venue/Booth Rental	900.00
5130 · Volgistics-Volunteer database	300.00
5188 · Accounting-Event	2,000.00
5189 · Event Coordinator	4,500.00
<b>Total 5000 · SPECIAL EVENTS COSTS</b>	129,475.00
<b>5300 · MERCHANDISE SALES COSTS</b>	
5310 · Cost of Merchandise Purchased	1,500.00

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<b>Total 5300 · MERCHANDISE SALES C...</b>	1,500.00
<b>Total COGS</b>	130,975.00
<b>Gross Profit</b>	357,025.00
<b>Expense</b>	
<b>6000 · PAYROLL SALARIES &amp; WAGES</b>	
6010 · Executive Director	13,000.00
6011 · Station Manager	42,000.00
6013 · Music Director	34,000.00
6014 · News Director	34,076.00
6015 · News Reporter	16,750.00
6016 · Developmental Director	24,000.00
6050 · Year-end Bonuses	800.00
<b>Total 6000 · PAYROLL SALARIES &amp; W...</b>	164,626.00
<b>6100 · PAYROLL TAXES &amp; BENEFITS</b>	
6110 · Fica/Med	12,000.00
6120 · State Unemployment Ins	3,500.00
6130 · Health Insurance	27,450.00
6140 · Retirement 403(b)(7)	900.00
<b>Total 6100 · PAYROLL TAXES &amp; BENE...</b>	43,850.00
<b>6200 · PROGRAMMING</b>	
6210 · NPR	14,000.00
6211 · TJ Hour	560.00
6215 · PRI	4,400.00
6225 · Bluegrass Broadcast	100.00
6230 · New Dimensions	520.00
6260 · NFCB-Dues	500.00
6270 · Rocky Mountain Community Ra...	4,500.00
<b>Total 6200 · PROGRAMMING</b>	24,580.00
<b>6280 · PROGRAMMING - INTERNET S...</b>	
6285 · Web Radio Streaming	500.00
6290 · Web Development	500.00
6292 · Spinitron Chartiing	300.00

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	<b>Jan - Dec 16</b>
<b>Total 6280 · PROGRAMMING - INTER...</b>	1,300.00
<b>6350 · BUILDING COSTS</b>	
6370 · Mortgage Interest	13,500.00
<b>Total 6350 · BUILDING COSTS</b>	13,500.00
<b>6400 · STORAGE UNIT RENTAL</b>	
6420 · Ilium Storage	1,680.00
6430 · Telluride Self Storage	1,140.00
<b>Total 6400 · STORAGE UNIT RENTAL</b>	2,820.00
<b>6450 · REPAIR &amp; MAINT</b>	4,000.00
<b>6470 · INSURANCE</b>	
6470.8 · Work Comp	1,800.00
6470.2 · Gen Liab Insurance	6,000.00
6470.3 · Catastrophe/Flood Insurance	600.00
6470.4 · D&O Insurance	900.00
<b>Total 6470 · INSURANCE</b>	9,300.00
<b>6500 · OFFICE EXPENSES</b>	
6510 · Fundraising Expenses	4,000.00
6511 · Fundraising Commission	9,000.00
6515 · Membership Database	2,500.00
6520 · Supplies	2,500.00
6525 · Postage	1,500.00
6535 · Copier Expenses	1,500.00
6550 · Subscriptions & Education	500.00
6560 · Equipment & Software	5,000.00
6570 · Bank & CC Fees	2,400.00
6575 · Water-Office	300.00
<b>Total 6500 · OFFICE EXPENSES</b>	29,200.00
<b>6600 · TELEPHONE</b>	
6625 · Tower Phone	360.00
6610 · Office phone	6,300.00
<b>Total 6600 · TELEPHONE</b>	6,660.00
<b>6640 · UTILITIES</b>	

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6650 · Office Electricity	4,200.00
6655 · Water-Sewer-Trash-Recycling	1,200.00
6671 · Last Dollar electricity	200.00
6672 · Norwood translator electricity	800.00
6673 · Placerville 105.5	300.00
<b>Total 6640 · UTILITIES</b>	6,700.00
6695 · BAD DEBT EXP (pledges)	10,000.00
<b>6700 · LEGAL &amp; PROFESSIONAL</b>	
6710 · Accounting	15,000.00
6715 · Annual Audit	8,000.00
6720 · Legal	2,000.00
6740 · Exempt Prop Tax Filing Fee	90.00
<b>Total 6700 · LEGAL &amp; PROFESSIONAL</b>	25,090.00
<b>6750 · CONTRACT LABOR</b>	
6775 · Industry Consultant	2,000.00
6760 · Computers Consultants	2,000.00
6770 · Engineering	8,400.00
<b>Total 6750 · CONTRACT LABOR</b>	12,400.00
<b>6800 · MEETINGS &amp; CONFERENCES</b>	
6810 · Meeting Expenses	750.00
<b>Total 6800 · MEETINGS &amp; CONFEREN...</b>	750.00
<b>Total Expense</b>	354,776.00
<b>Net Ordinary Income</b>	2,249.00
<b>Other Income/Expense</b>	
<b>Other Expense</b>	
<b>8301 · OTHER EXPENSES</b>	
8305 · Late Fees/Finance Charges	200.00
8320 · Interest Expense	1,500.00
8330 · High School Scholarship	500.00
<b>Total 8301 · OTHER EXPENSES</b>	2,200.00

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	<u>Jan - Dec 16</u>
Total Other Expense	<u>2,200.00</u>
Net Other Income	<u>-2,200.00</u>
Net Income	<u><u>49.00</u></u>