

KOTO RADIO
KOTO Budget v Actual Collapsed
 January through September 2016

	<u>Jan - Sep 16</u>	<u>Budget</u>	<u>\$ Over Bud...</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
4000 · SPECIAL EVENTS INCOME	190,888.71	182,000.00	8,888.71	104.9%
4100 · FUNDRAISING CAMPAIGN I...	129,391.74	119,500.00	9,891.74	108.3%
4200 · GRANTS INCOME	54,749.17	175,000.00	-120,250.83	31.3%
4300 · MERCHANDISE	7,565.14	2,500.00	5,065.14	302.6%
4400 · OTHER INCOME	6,559.46	9,000.00	-2,440.54	72.9%
Total Income	389,154.22	488,000.00	-98,845.78	79.7%
Cost of Goods Sold				
5000 · SPECIAL EVENTS COSTS	141,057.08	129,475.00	11,582.08	108.9%
5300 · MERCHANDISE SALES COSTS	617.42	1,500.00	-882.58	41.2%
Total COGS	141,674.50	130,975.00	10,699.50	108.2%
Gross Profit	247,479.72	357,025.00	-109,545.28	69.3%
Expense				
6000 · PAYROLL SALARIES & WA...	130,896.97	164,626.00	-33,729.03	79.5%
6100 · PAYROLL TAXES & BENEFI...	26,084.49	43,850.00	-17,765.51	59.5%
6200 · PROGRAMMING	15,842.60	24,580.00	-8,737.40	64.5%
6280 · PROGRAMMING - INTERNE...	318.50	1,300.00	-981.50	24.5%
6350 · BUILDING COSTS	8,847.15	13,500.00	-4,652.85	65.5%
6400 · STORAGE UNIT RENTAL	1,820.00	2,820.00	-1,000.00	64.5%
6450 · REPAIR & MAINT	947.95	4,000.00	-3,052.05	23.7%
6470 · INSURANCE	6,360.96	9,300.00	-2,939.04	68.4%
6500 · OFFICE EXPENSES	16,064.28	29,200.00	-13,135.72	55.0%
6600 · TELEPHONE	5,233.78	6,660.00	-1,426.22	78.6%
6640 · UTILITIES	5,375.91	6,700.00	-1,324.09	80.2%
6695 · BAD DEBT EXP (plgs-do not us...	0.00	10,000.00	-10,000.00	0.0%
6700 · LEGAL & PROFESSIONAL	21,305.40	25,090.00	-3,784.60	84.9%
6750 · CONTRACT LABOR	2,938.87	12,400.00	-9,461.13	23.7%
6800 · MEETINGS & CONFERENCES	1,189.21	750.00	439.21	158.6%
Total Expense	243,226.07	354,776.00	-111,549.93	68.6%
Net Ordinary Income	4,253.65	2,249.00	2,004.65	189.1%

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Other Income/Expense				
Other Income				
8001 · INTEREST INCOME	9.40			
8010 · SALE OF ASSETS	160.00			
Total Other Income	169.40			
Other Expense				
8301 · OTHER EXPENSES	1,389.34	2,200.00	-810.66	63.2%
8400 · SUSPENSE	0.00			
Total Other Expense	1,389.34	2,200.00	-810.66	63.2%
Net Other Income	-1,219.94	-2,200.00	980.06	55.5%
Net Income	<u>3,033.71</u>	<u>49.00</u>	<u>2,984.71</u>	<u>6,191.2%</u>