

KOTO RADIO  
P & L by Event Class YTD  
January through September 2016

	<u>BOH</u>	<u>Raff</u>	<u>BBS</u>	<u>LS</u>	<u>SD</u>	<u>BG</u>	<u>Ride</u>	<u>Ducks</u>	<u>H'ween</u>	<u>SS</u>	<u>Gen Ops</u>	<u>TOTAL</u>
	(EVENTS)	(EVENTS)	(EVENTS)	(EVENTS)	(EVENTS)	(EVENTS)	(EVENTS)	(EVENTS)	(EVENTS)	(EVENTS)		
<b>Ordinary Income/Expense</b>												
<b>Income</b>												
<b>4000 · SPECIAL EVENTS INCOME</b>												
4001 · Ticket Sales	1,160	0	0	6,320	0	0	0	0	0	0	600	8,080
<b>4010 · Beer &amp; Liquor Sales</b>												
4010.1 · Beer Sales	0	0	0	0	9,598	0	83,470	0	0	0	0	93,068
4010.2 · Liquor Sales	0	0	0	0	0	0	42,212	0	0	0	0	42,212
4010.3 · Beer Tips	0	0	0	0	1,292	8,500	16,717	0	0	0	0	26,509
4010.4 · Liquor Tips	0	0	0	0	0	0	3,774	0	0	0	0	3,774
Total 4010 · Beer & Liquor Sales	0	0	0	0	10,890	8,500	146,173	0	0	0	0	165,563
4040 · Event Adv/Sponsors	2,700	0	0	0	7,250	0	0	0	0	0	0	9,950
4085 · Duck Race	0	0	0	0	0	0	0	7,296	0	0	0	7,296
Total 4000 · SPECIAL EVENTS INC	3,860	0	0	6,320	18,140	8,500	146,173	7,296	0	0	600	190,889
<b>4100 · FUNDRAISING CAMPAIGN INCOME</b>												
4030 · Raffle Income	0	6,717	0	0	0	0	0	0	0	0	0	6,717
4135 · BG/Car Donations	0	0	0	0	0	0	0	0	0	0	8,000	8,000
4110 · Donor Pledges	0	0	729	0	0	0	0	0	0	0	98,934	99,663
4115 · Jar Donations	0	0	0	0	0	0	0	0	0	0	147	147
4160 · Donated Sevcies	0	0	0	0	0	0	800	0	0	0	1,000	1,800
4420 · Auction Income	0	7,800	0	0	0	0	0	0	0	0	5,265	13,065
Total 4100 · FUNDRAISING CAMPA	0	14,517	729	0	0	0	800	0	0	0	113,346	129,392
<b>4200 · GRANTS INCOME</b>												
4210 · Town of Telluride	0	0	0	0	0	0	0	0	0	0	25,000	25,000
4220 · CPB Grant	0	0	0	0	0	0	0	0	0	0	27,572	27,572
4260 · Private Grants	0	0	0	0	0	0	0	0	0	0	2,177	2,177
Total 4200 · GRANTS INCOME	0	0	0	0	0	0	0	0	0	0	54,749	54,749
<b>4300 · MERCHANDISE</b>												
4301 · Merchandise Sales	0	0	0	0	0	0	0	0	0	0	7,565	7,565
Total 4300 · MERCHANDISE	0	0	0	0	0	0	0	0	0	0	7,565	7,565
<b>4400 · OTHER INCOME</b>												
4430 · Miscellaneous Income	0	0	0	0	0	0	0	0	0	0	328	328
4410 · Tower Lease Income	0	0	0	0	0	0	0	0	0	0	6,232	6,232
Total 4400 · OTHER INCOME	0	0	0	0	0	0	0	0	0	0	6,560	6,560
<b>Total Income</b>	<b>3,860</b>	<b>14,517</b>	<b>729</b>	<b>6,320</b>	<b>18,140</b>	<b>8,500</b>	<b>146,973</b>	<b>7,296</b>	<b>0</b>	<b>0</b>	<b>182,820</b>	<b>389,155</b>
<b>Cost of Goods Sold</b>												
<b>5000 · SPECIAL EVENTS COSTS</b>												
5010 · Advertising	31	0	0	460	144	0	0	0	0	0	0	635
5015 · Event Lodging	0	0	0	0	605	0	0	0	0	0	0	605
<b>5030 · Contracted Labor</b>												
5030.01 · Boxoffice	0	0	0	75	0	0	0	0	0	0	0	75
5030.04 · Clean-up	0	0	0	50	0	0	0	0	0	0	0	50
5030.06 · Front of house staff	0	0	0	125	0	0	0	0	0	0	0	125
5030.10 · Security	0	0	0	275	200	0	0	0	0	0	0	475
5030.11 · Sound/Lights	200	0	0	400	800	0	0	0	0	0	0	1,400
5030.13 · Stage hands	0	0	0	0	339	0	0	0	0	0	0	339
Total 5030 · Contracted Labor	200	0	0	925	1,339	0	0	0	0	0	0	2,464
<b>5050 · Event Equipment Rental</b>												
5050.01 · Chairs/Tables/Fencing	0	0	0	0	351	0	0	0	0	0	0	351
5050.03 · Port-a-johns	0	0	0	0	260	0	0	0	0	0	0	260
Total 5050 · Event Equipment Ren	0	0	0	0	611	0	0	0	0	0	0	611
<b>5060 · Event Insurance</b>												
5062 · Event Gen Liab Ins	0	0	0	0	840	0	0	0	0	0	0	840
Total 5060 · Event Insurance	0	0	0	0	840	0	0	0	0	0	0	840
5065 · Event Licenses & Tax	0	0	0	0	200	0	150	0	0	0	0	350
5070 · Event Supplies & Expenses	150	0	0	43	267	0	0	0	0	0	0	460
5071 · Volunteer Food	0	0	0	146	0	0	0	0	0	0	0	146
<b>5080 · Beer/Liquor Costs</b>												
5080.01 · Beer/Liquor Costs	0	0	0	0	6,462	0	56,499	0	0	0	0	62,961

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	(EVENTS)	(EVENTS)	(EVENTS)	(EVENTS)	(EVENTS)	(EVENTS)	(EVENTS)	(EVENTS)	(EVENTS)	(EVENTS)		
Total 5080 · Beer/Liquor Costs	0	0	0	0	6,462	0	56,499	0	0	0	0	62,961
5095 · Damage Deposit	0	0	0	0	250	0	0	0	0	0	0	250
5100 · Talent	2,500	0	0	250	2,000	0	0	0	2,000	0	1,100	7,850
5101 · Prize Money	0	0	0	750	0	0	0	0	0	0	0	750
5105 · Production Fee	0	0	0	0	0	0	66,500	0	0	3,100	0	69,600
5110 · Venue/Booth Rental	1,300	0	0	1,150	0	0	0	0	0	0	0	2,450
5188 · Accounting-Event	0	0	0	45	0	0	0	0	0	0	0	45
5190 · Event Bank	0	0	0	0	0	0	(8,960)	0	0	0	0	(8,960)
Total 5000 · SPECIAL EVENTS COS	4,181	0	0	3,769	12,718	0	114,189	0	2,000	3,100	1,100	141,057
5300 · MERCHANDISE SALES COSTS												
5310 · Cost of Merchandise Purcha	0	0	0	0	0	0	0	0	0	0	617	617
Total 5300 · MERCHANDISE SALES	0	0	0	0	0	0	0	0	0	0	617	617
Total COGS	4,181	0	0	3,769	12,718	0	114,189	0	2,000	3,100	1,717	141,674
Gross Profit	(321)	14,517	729	2,551	5,422	8,500	32,784	7,296	(2,000)	(3,100)	181,103	247,481
<b>Expense</b>												
<b>6000 · PAYROLL SALARIES &amp; WAGES</b>												
6055 · Commissions	0	0	0	0	0	0	0	0	0	0	6,911	6,911
6011 · Station Manager	0	0	0	0	0	0	0	0	0	0	31,500	31,500
6013 · Music Director	0	0	0	0	0	0	0	0	0	0	25,500	25,500
6014 · News Director	0	0	0	0	0	0	0	0	0	0	25,932	25,932
6015 · News Reporter	0	0	0	0	0	0	0	0	0	0	12,555	12,555
6016 · Developmental Director	0	0	0	0	0	0	0	0	0	0	23,500	23,500
6050 · Year-end Bonuses	0	0	0	0	0	0	0	0	0	0	5,000	5,000
Total 6000 · PAYROLL SALARIES & WAGES	0	0	0	0	0	0	0	0	0	0	130,898	130,898
<b>6100 · PAYROLL TAXES &amp; BENEFITS</b>												
6110 · Fica/Med	0	0	0	0	0	0	0	0	0	0	9,841	9,841
6120 · State Unemployment Ins	0	0	0	0	0	0	0	0	0	0	1,693	1,693
6130 · Health Insurance	0	0	0	0	0	0	0	0	0	0	14,101	14,101
6140 · Retirement 403(b)(7)	0	0	0	0	0	0	0	0	0	0	450	450
Total 6100 · PAYROLL TAXES & BENEFITS	0	0	0	0	0	0	0	0	0	0	26,085	26,085
<b>6200 · PROGRAMMING</b>												
6210 · NPR	0	0	0	0	0	0	0	0	0	0	12,154	12,154
6211 · T.J Hour	0	0	0	0	0	0	0	0	0	0	600	600
6215 · PRI	0	0	0	0	0	0	0	0	0	0	2,059	2,059
6230 · New Dimensions	0	0	0	0	0	0	0	0	0	0	780	780
6240 · Counterspin	0	0	0	0	0	0	0	0	0	0	250	250
Total 6200 · PROGRAMMING	0	0	0	0	0	0	0	0	0	0	15,843	15,843
<b>6280 · PROGRAMMING - INTERNET SVC</b>												
6285 · Web Radio Streaming	0	0	0	0	0	0	0	0	0	0	94	94
6292 · Spintron Charting	0	0	0	0	0	0	0	0	0	0	225	225
Total 6280 · PROGRAMMING - INTERNET SVC	0	0	0	0	0	0	0	0	0	0	319	319
<b>6350 · BUILDING COSTS</b>												
6370 · Mortgage Interest	0	0	0	0	0	0	0	0	0	0	8,847	8,847
Total 6350 · BUILDING COSTS	0	0	0	0	0	0	0	0	0	0	8,847	8,847
<b>6400 · STORAGE UNIT RENTAL</b>												
6420 · Illium Storage	0	0	0	0	0	0	0	0	0	0	1,060	1,060
6430 · Telluride Self Storage	0	0	0	0	0	0	0	0	0	0	760	760
Total 6400 · STORAGE UNIT RENTAL	0	0	0	0	0	0	0	0	0	0	1,820	1,820
<b>6450 · REPAIR &amp; MAINT</b>												
6450 · REPAIR & MAINT	0	0	0	0	0	0	0	0	0	0	948	948
<b>6470 · INSURANCE</b>												
6470.8 · Work Comp	0	0	0	0	0	0	0	0	0	0	392	392
6470.2 · Gen Liab Insurance	0	0	0	0	0	0	0	0	0	0	4,930	4,930
6470.3 · Catastrophe/Flood Insuranc	0	0	0	0	0	0	0	0	0	0	597	597
6470.4 · D&O Insurance	0	0	0	0	0	0	0	0	0	0	442	442
Total 6470 · INSURANCE	0	0	0	0	0	0	0	0	0	0	6,361	6,361
<b>6500 · OFFICE EXPENSES</b>												
6510 · Fundraising Expenses	0	21	0	0	0	0	0	0	0	0	5,016	5,037
6511 · Fundraising Commission	0	0	0	0	0	0	0	0	0	0	200	200

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	<u>(EVENTS)</u>	<u>(EVENTS)</u>	<u>(EVENTS)</u>	<u>(EVENTS)</u>	<u>(EVENTS)</u>	<u>(EVENTS)</u>	<u>(EVENTS)</u>	<u>(EVENTS)</u>	<u>(EVENTS)</u>	<u>(EVENTS)</u>		
6515 · Membership Database	0	0	0	0	0	0	0	0	0	0	1,861	1,861
6520 · Supplies	0	0	0	0	0	0	0	0	0	0	2,334	2,334
6525 · Postage	0	0	0	0	0	0	0	0	0	0	584	584
6535 · Copier Expenses	0	0	0	0	0	0	0	0	0	0	88	88
6545 · Printing	0	0	0	0	0	0	0	0	0	0	369	369
6550 · Subscriptions & Education	0	0	0	0	0	0	0	0	0	0	1,104	1,104
6560 · Equipment & Software	0	0	0	0	0	0	0	0	0	0	2,331	2,331
6570 · Bank & CC Fees												
6502 · Credit Card Fees	6	0	0	38	0	0	0	0	0	0	1,805	1,849
6501 · Bank Fees	0	0	0	0	0	0	0	0	0	0	36	36
6570 · Bank & CC Fees - Other	0	0	0	0	0	0	0	0	0	0	49	49
Total 6570 · Bank & CC Fees	6	0	0	38	0	0	0	0	0	0	1,890	1,934
6575 · Water-Office	0	0	0	0	0	0	0	0	0	0	223	223
Total 6500 · OFFICE EXPENSES	6	21	0	38	0	0	0	0	0	0	16,000	16,065
6600 · TELEPHONE												
6625 · Tower Phone	0	0	0	0	0	0	0	0	0	0	245	245
6610 · Office phone	0	0	0	0	0	0	0	0	0	0	4,989	4,989
Total 6600 · TELEPHONE	0	0	0	0	0	0	0	0	0	0	5,234	5,234
6640 · UTILITIES												
6650 · Office Electricity	0	0	0	0	0	0	0	0	0	0	3,060	3,060
6655 · Water-Sewer-Trash-Recyclin	0	0	0	0	155	0	0	0	0	0	1,182	1,337
6671 · Last Dollar electricity	0	0	0	0	0	0	0	0	0	0	189	189
6672 · Norwood translator electrici	0	0	0	0	0	0	0	0	0	0	570	570
6673 · Placerville 105.5	0	0	0	0	0	0	0	0	0	0	220	220
Total 6640 · UTILITIES	0	0	0	0	155	0	0	0	0	0	5,221	5,376
6700 · LEGAL & PROFESSIONAL												
6710 · Accounting	0	0	0	0	0	0	0	0	0	0	12,193	12,193
6715 · Annual Audit	0	0	0	0	0	0	0	0	0	0	9,000	9,000
6720 · Legal	0	0	0	0	0	0	0	0	0	0	113	113
Total 6700 · LEGAL & PROFESSIONAL	0	0	0	0	0	0	0	0	0	0	21,306	21,306
6750 · CONTRACT LABOR												
6760 · Computer Consultants	0	0	0	0	0	0	0	0	0	0	1,270	1,270
6770 · Engineering	0	0	0	0	0	0	0	0	0	0	1,669	1,669
Total 6750 · CONTRACT LABOR	0	0	0	0	0	0	0	0	0	0	2,939	2,939
6800 · MEETINGS & CONFERENCES												
6810 · Meeting Expenses	0	0	0	0	0	0	0	0	0	0	346	346
6840 · Travel	0	0	0	0	0	0	0	0	0	0	843	843
Total 6800 · MEETINGS & CONFER	0	0	0	0	0	0	0	0	0	0	1,189	1,189
Total Expense	6	21	0	38	155	0	0	0	0	0	243,010	243,230
Net Ordinary Income	(327)	14,496	729	2,513	5,267	8,500	32,784	7,296	(2,000)	(3,100)	(61,907)	4,251
Other Income/Expense												
Other Income												
8001 · INTEREST INCOME												
8001.1 · Interest Income	0	0	0	0	0	0	0	0	0	0	9	9
Total 8001 · INTEREST INCOME	0	0	0	0	0	0	0	0	0	0	9	9
8010 · SALE OF ASSETS	0	0	0	0	0	0	0	0	0	0	160	160
Total Other Income	0	0	0	0	0	0	0	0	0	0	169	169
Other Expense												
8301 · OTHER EXPENSES												
8335 · Charitable Contributions	0	0	0	0	0	0	0	0	0	0	793	793
8305 · Late Fees/Finance Charges	0	0	0	0	0	0	0	0	0	0	167	167
8320 · Interest Expense	0	0	0	0	0	0	0	0	0	0	430	430
Total 8301 · OTHER EXPENSES	0	0	0	0	0	0	0	0	0	0	1,390	1,390
Total Other Expense	0	0	0	0	0	0	0	0	0	0	1,390	1,390
Net Other Income	0	0	0	0	0	0	0	0	0	0	(1,221)	(1,221)
Net Income	(327)	14,496	729	2,513	5,267	8,500	32,784	7,296	(2,000)	(3,100)	(63,128)	3,030