

**2017 Budget**

Ordinary Income/Expense

Income

<b>4000 · SPECIAL EVENTS INCOME</b>	
<b>4001 · Ticket Sales</b>	
4001.2 · Event Backer	
4001 · Ticket Sales - Other	10,000.00
<b>Total 4001 · Ticket Sales</b>	<u>10,000.00</u>
<b>4010 · Beer &amp; Liquor Sales</b>	
4010.1 · Beer Sales	92,000.00
4010.2 · Liquor Sales	42,000.00
4010.3 · Beer Tips	18,000.00
4010.4 · Liquor Tips	3,500.00
<b>Total 4010 · Beer &amp; Liquor Sales</b>	<u>155,500.00</u>
<b>4020 · Ski Swap</b>	
4020.1 · Ski Swap Ticket Sales	3,500.00
4020.2 · Ski Swap Sales	115,000.00
<b>Total 4020 · Ski Swap</b>	<u>118,500.00</u>
4040 · Event Adv/Sponsors	10,000.00
4085 · Duck Race	8,000.00
<b>Total 4000 · SPECIAL EVENTS INCOME</b>	<u>302,000.00</u>
<b>4100 · FUNDRAISING CAMPAIGN INCOME</b>	
4030 · Raffle Income	5,000.00
4116 · TBG Donation	0.00
4135 · BG/Car Donations	0.00
4110 · Donor Pledges	100,000.00
4115 · Jar Donations	500.00
4125 · Trustee Donations	5,000.00
4420 · Auction Income	5,000.00
<b>Total 4100 · FUNDRAISING CAMPAIGN INCOME</b>	<u>115,500.00</u>
<b>4200 · GRANTS INCOME</b>	
4210 · Town of Telluride	25,000.00
4210.1 · Town of Telluride Equipment Funding	15,000.00
4211 · Town of Mountain Village	0.00
4212 · TMVOA	0.00
4220 · CPB Grant	115,000.00
4260 · Private Grants	5,000.00
4270 · Telluride Foundation Grant	25,000.00
<b>Total 4200 · GRANTS INCOME</b>	<u>185,000.00</u>
<b>4300 · MERCHANDISE</b>	
4301 · Merchandise Sales	5,000.00
<b>Total 4300 · MERCHANDISE</b>	<u>5,000.00</u>
<b>4400 · OTHER INCOME</b>	
4430 · Miscellaneous Income	0.00
4410 · Tower Lease Income	7,500.00
<b>Total 4400 · OTHER INCOME</b>	<u>7,500.00</u>
<b>Total Income</b>	<u>615,000.00</u>

Cost of Goods Sold

<b>5000 · SPECIAL EVENTS COSTS</b>	
5010 · Advertising	635.00
5015 · Event Lodging	605.00
5025 · Event Meals/Travel Expenses	0.00
5030 · Contracted Labor	0.00
5030.01 · Boxoffice	75.00
5030.04 · Clean-up	50.00
5030.06 · Front of house staff	125.00
5030.10 · Security	475.00
5030.11 · Sound/Lights	1,400.00

	<u>2017 Budget</u>
5030.13 · Stage hands	340.00
5030.14 · Trash -Recycling	0.00
5030.15 · Volunteer Coordinator	0.00
<b>Total 5030 · Contracted Labor</b>	<u>2,465.00</u>
5040 · Credit Card Fees on Sales	300.00
5050 · Event Equipment Rental	
5050.01 · Chairs/Tables/Fencing	450.00
5050.03 · Port-a-johns	275.00
5050.05 · Tents/Staging/Trailer	25.00
<b>Total 5050 · Event Equipment Rental</b>	<u>750.00</u>
5060 · Event Insurance	
5062 · Event Gen Liab Ins	1,000.00
<b>Total 5060 · Event Insurance</b>	<u>1,000.00</u>
5065 · Event Licenses & Tax	500.00
5070 · Event Supplies & Expenses	500.00
5071 · Volunteer Food	500.00
5080 · Beer/Liquor Costs	
5080.01 · Beer/Liquor Costs	60,000.00
<b>Total 5080 · Beer/Liquor Costs</b>	<u>60,000.00</u>
5090 · Ski Swap Goods Cost	92,000.00
5095 · Damage Deposit	500.00
5100 · Talent	7,000.00
5101 · Prize Money	1,000.00
5105 · Production Fee	66,500.00
5110 · Venue/Booth Rental	2,000.00
5130 · Volgstics-Volunteer database	200.00
5188 · Accounting-Event	250.00
5189 · Event Coordinator	4,500.00
5190 · Event Bank	0.00
<b>Total 5000 · SPECIAL EVENTS COSTS</b>	<u>241,205.00</u>
5300 · MERCHANDISE SALES COSTS	
5310 · Cost of Merchandise Purchased	2,500.00
<b>Total 5300 · MERCHANDISE SALES COSTS</b>	<u>2,500.00</u>
<b>Total COGS</b>	<u>243,705.00</u>
<b>Gross Profit</b>	371,295.00
<b>Expense</b>	
6000 · PAYROLL SALARIES & WAGES	
6055 · Commissions	11,500.00
6010 · Executive Director	0.00
6011 · Station Manager	42,000.00
6013 · Music Director	34,000.00
6014 · News Director	34,076.00
6015 · News Reporter	16,750.00
6016 · Developmental Director	41,000.00
6050 · Year-end Bonuses	0.00
6000 · PAYROLL SALARIES & WAGES - Other	0.00
<b>Total 6000 · PAYROLL SALARIES &amp; WAGES</b>	<u>179,326.00</u>
6100 · PAYROLL TAXES & BENEFITS	
6110 · Fica/Med	13,718.44
6120 · State Unemployment Ins	3,945.17
6130 · Health Insurance	30,500.00
6140 · Retirement 403(b)(7)	600.00
6145 · Ski Passes	1,750.00
6150 · Refunds, Penalties, Etc	0.00
<b>Total 6100 · PAYROLL TAXES &amp; BENEFITS</b>	<u>50,513.61</u>
6200 · PROGRAMMING	

	<u>2017 Budget</u>
6210 · NPR	17,000.00
6211 · TJ Hour	560.00
6215 · PRI	3,500.00
6225 · Bluegrass Broadcast	100.00
6230 · New Dimensions	520.00
6240 · Counterspin	250.00
6260 · NFCB-Dues	500.00
6270 · Rocky Mountain Community Radio	1,695.00
<b>Total 6200 · PROGRAMMING</b>	<b>24,125.00</b>
6280 · PROGRAMMING - INTERNET SVC	
6285 · Web Radio Streaming	250.00
6290 · Web Development	500.00
6292 · Spinitron Charting	300.00
<b>Total 6280 · PROGRAMMING - INTERNET SVC</b>	<b>1,050.00</b>
6350 · BUILDING COSTS	
6370 · Mortgage Interest	11,000.00
<b>Total 6350 · BUILDING COSTS</b>	<b>11,000.00</b>
6400 · STORAGE UNIT RENTAL	
6420 · Ilium Storage	1,500.00
6430 · Telluride Self Storage	1,140.00
<b>Total 6400 · STORAGE UNIT RENTAL</b>	<b>2,640.00</b>
6450 · REPAIR & MAINT	5,000.00
6470 · INSURANCE	
6470.8 · Work Comp	500.00
6470.2 · Gen Liab Insurance	6,000.00
6470.3 · Catastrophe/Flood Insurance	600.00
6470.4 · D&O Insurance	500.00
<b>Total 6470 · INSURANCE</b>	<b>7,600.00</b>
6500 · OFFICE EXPENSES	
6510 · Fundraising Expenses	7,000.00
6511 · Fundraising Commission	0.00
6515 · Membership Database	2,500.00
6520 · Supplies	3,502.39
6525 · Postage	1,500.00
6535 · Copier Expenses	600.00
6545 · Printing	500.00
6550 · Subscriptions & Education	1,500.00
6560 · Equipment & Software	15,000.00
6570 · Bank & CC Fees	
6502 · Credit Card Fees	2,200.00
6501 · Bank Fees	200.00
6570 · Bank & CC Fees - Other	0.00
<b>Total 6570 · Bank &amp; CC Fees</b>	<b>2,400.00</b>
6575 · Water-Office	300.00
<b>Total 6500 · OFFICE EXPENSES</b>	<b>34,802.39</b>
6600 · TELEPHONE	
6625 · Tower Phone	360.00
6610 · Office phone	6,300.00
<b>Total 6600 · TELEPHONE</b>	<b>6,660.00</b>
6640 · UTILITIES	
6650 · Office Electricity	4,200.00
6655 · Water-Sewer-Trash-Recycling	1,500.00
6671 · Last Dollar electricity	200.00
6672 · Norwood translator electricity	800.00
6673 · Placerville 105.5	300.00
<b>Total 6640 · UTILITIES</b>	<b>7,000.00</b>
6695 · BAD DEBT EXP (plgs-do not use)	0.00

	<u>2017 Budget</u>
<b>6700 · LEGAL &amp; PROFESSIONAL</b>	
6710 · Accounting	15,000.00
6715 · Annual Audit	7,000.00
6720 · Legal	2,000.00
6740 · Exempt Prop Tax Filing Fee	<u>90.00</u>
<b>Total 6700 · LEGAL &amp; PROFESSIONAL</b>	<u>24,090.00</u>
<b>6750 · CONTRACT LABOR</b>	
6775 · Industry Consultant	0.00
6760 · Computer Consultants	2,000.00
6770 · Engineering	<u>11,500.00</u>
<b>Total 6750 · CONTRACT LABOR</b>	<u>13,500.00</u>
<b>6800 · MEETINGS &amp; CONFERENCES</b>	
6810 · Meeting Expenses	1,000.00
6840 · Travel Expenses	<u>1,000.00</u>
<b>Total 6800 · MEETINGS &amp; CONFERENCES</b>	<u>2,000.00</u>
<b>Total Expense</b>	<u>369,307.00</u>
<b>Net Ordinary Income</b>	1,988.00
<b>Other Income/Expense</b>	
<b>Other Income</b>	
<b>8001 · INTEREST INCOME</b>	
8001.1 · Interest Income	<u>12.00</u>
<b>Total 8001 · INTEREST INCOME</b>	12.00
<b>8010 · SALE OF ASSETS</b>	<u>0.00</u>
<b>Total Other Income</b>	12.00
<b>Other Expense</b>	
<b>8301 · OTHER EXPENSES</b>	
8335 · Charitable Contributions	0.00
8305 · Late Fees/Finance Charges	500.00
8320 · Interest Expense	1,500.00
8330 · High School Scholarship	<u>0.00</u>
<b>Total 8301 · OTHER EXPENSES</b>	2,000.00
<b>8400 · SUSPENSE</b>	<u>0.00</u>
<b>Total Other Expense</b>	<u>2,000.00</u>
<b>Net Other Income</b>	<u>-1,988.00</u>
<b>Net Income</b>	<u><u>-0.00</u></u>

**Notes**

1. KOTO Doo Dah event is not reflected in the 2017 operating budget.