

**KOTO RADIO**  
**KOTO Budget v Actual Collapsed**  
 January through October 2016

	<u>Jan - Oct 16</u>	<u>Budget</u>	<u>\$ Over Bud...</u>	<u>% of Budget</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4000 · SPECIAL EVENTS INCOME	186,665.71	182,000.00	4,665.71	102.6%
4100 · FUNDRAISING CAMPAIGN I...	146,949.88	119,500.00	27,449.88	123.0%
4200 · GRANTS INCOME	54,749.17	175,000.00	-120,250.83	31.3%
4300 · MERCHANDISE	7,565.14	2,500.00	5,065.14	302.6%
4400 · OTHER INCOME	6,559.46	9,000.00	-2,440.54	72.9%
<b>Total Income</b>	402,489.36	488,000.00	-85,510.64	82.5%
<b>Cost of Goods Sold</b>				
5000 · SPECIAL EVENTS COSTS	143,557.08	129,475.00	14,082.08	110.9%
5300 · MERCHANDISE SALES COSTS	1,084.84	1,500.00	-415.16	72.3%
<b>Total COGS</b>	144,641.92	130,975.00	13,666.92	110.4%
<b>Gross Profit</b>	257,847.44	357,025.00	-99,177.56	72.2%
<b>Expense</b>				
6000 · PAYROLL SALARIES & WA...	144,666.76	164,626.00	-19,959.24	87.9%
6100 · PAYROLL TAXES & BENEFI...	28,848.22	43,850.00	-15,001.78	65.8%
6200 · PROGRAMMING	25,541.18	24,580.00	961.18	103.9%
6280 · PROGRAMMING - INTERNE...	343.50	1,300.00	-956.50	26.4%
6350 · BUILDING COSTS	9,814.10	13,500.00	-3,685.90	72.7%
6400 · STORAGE UNIT RENTAL	2,140.00	2,820.00	-680.00	75.9%
6450 · REPAIR & MAINT	3,530.45	4,000.00	-469.55	88.3%
6470 · INSURANCE	6,360.96	9,300.00	-2,939.04	68.4%
6500 · OFFICE EXPENSES	19,444.51	29,200.00	-9,755.49	66.6%
6600 · TELEPHONE	5,814.10	6,660.00	-845.90	87.3%
6640 · UTILITIES	5,760.91	6,700.00	-939.09	86.0%
6695 · BAD DEBT EXP (plgs-do not us...	0.00	10,000.00	-10,000.00	0.0%
6700 · LEGAL & PROFESSIONAL	22,320.40	25,090.00	-2,769.60	89.0%
6750 · CONTRACT LABOR	2,938.87	12,400.00	-9,461.13	23.7%
6800 · MEETINGS & CONFERENCES	1,252.93	750.00	502.93	167.1%
<b>Total Expense</b>	278,776.89	354,776.00	-75,999.11	78.6%
<b>Net Ordinary Income</b>	-20,929.45	2,249.00	-23,178.45	-930.6%
<b>Other Income/Expense</b>				
<b>Other Income</b>				
8001 · INTEREST INCOME	10.64			
8010 · SALE OF ASSETS	160.00			
<b>Total Other Income</b>	170.64			
<b>Other Expense</b>				
8301 · OTHER EXPENSES	1,389.88	2,200.00	-810.12	63.2%
8400 · SUSPENSE	0.00			
<b>Total Other Expense</b>	1,389.88	2,200.00	-810.12	63.2%
<b>Net Other Income</b>	-1,219.24	-2,200.00	980.76	55.4%
<b>Net Income</b>	<u><b>-22,148.69</b></u>	<u><b>49.00</b></u>	<u><b>-22,197.69</b></u>	<u><b>-45,201.4%</b></u>