11:31 AM
12/16/16
Accrual Basis

KOTO RADIO
KOTO Budget v Actual Collapsed
January through November 2016

	Jan - Nov 16	Budget	$ Over Bud...	% of Budget
Ordinary Income/Expense				
Income				
4000 · SPECIAL EVENTS INCOME	305,184.30	182,000.00	123,184.30	167.7%
4100 · FUNDRAISING CAMPAIGN I...	152,724.68	119,500.00	33,224.68	127.8%
4200 · GRANTS INCOME	54,749.17	175,000.00	-120,250.83	31.3%
4300 · MERCHANDISE	7,565.14	2,500.00	5,065.14	302.6%
4400 · OTHER INCOME	7,169.69	9,000.00	-1,830.31	79.7%
Total Income	527,392.98	488,000.00	39,392.98	108.1%
Cost of Goods Sold				
5000 · SPECIAL EVENTS COSTS	244,133.52	129,475.00	114,658.52	188.6%
5300 · MERCHANDISE SALES COSTS	1,084.84	1,500.00	-415.16	72.3%
Total COGS	245,218.36	130,975.00	114,243.36	187.2%
Gross Profit	282,174.62	357,025.00	-74,850.38	79.0%
Expense				
6000 · PAYROLL SALARIES & WA...	158,469.55	164,626.00	-6,156.45	96.3%
6100 · PAYROLL TAXES & BENEFI...	31,614.48	43,850.00	-12,235.52	72.1%
6200 · PROGRAMMING	27,976.61	24,580.00	3,396.61	113.8%
6280 · PROGRAMMING - INTERNE...	615.80	1,300.00	-684.20	47.4%
6350 · BUILDING COSTS	10,746.57	13,500.00	-2,753.43	79.6%
6400 · STORAGE UNIT RENTAL	2,400.00	2,820.00	-420.00	85.1%
6450 · REPAIR & MAINT	3,530.45	4,000.00	-469.55	88.3%
6470 · INSURANCE	6,581.96	9,300.00	-2,718.04	70.8%
6500 · OFFICE EXPENSES	28,803.65	29,200.00	-396.35	98.6%
6600 · TELEPHONE	6,421.17	6,660.00	-238.83	96.4%
6640 · UTILITIES	6,930.84	6,700.00	230.84	103.4%
6695 · BAD DEBT EXP (plgs-do not us...	0.00	10,000.00	-10,000.00	0.0%
6700 · LEGAL & PROFESSIONAL	23,781.65	25,090.00	-1,308.35	94.8%
6750 · CONTRACT LABOR	3,176.37	12,400.00	-9,223.63	25.6%
6800 · MEETINGS & CONFERENCES	1,946.89	750.00	1,196.89	259.6%
Total Expense	312,995.99	354,776.00	-41,780.01	88.2%
Net Ordinary Income	-30,821.37	2,249.00	-33,070.37	-1,370.4%
Other Income/Expense				
Other Income				
8001 · INTEREST INCOME	11.91			
8010 · SALE OF ASSETS	160.00			
Total Other Income	171.91			
Other Expense				
8301 · OTHER EXPENSES	1,389.88	2,200.00	-810.12	63.2%
8400 · SUSPENSE	0.00			
Total Other Expense	1,389.88	2,200.00	-810.12	63.2%
Net Other Income	-1,217.97	-2,200.00	982.03	55.4%
Net Income	**-32,039.34**	**49.00**	**-32,088.34**	**-65,386.4%**