

KOTO RADIO KOTO Budget v Actual Expanded

January through November 2016

	Jan - Nov 16	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
4000 · SPECIAL EVENTS INCOME				
4001 · Ticket Sales				
4001.2 · Event Backer	0.00			
4001 · Ticket Sales - Other	12,372.00	6,500.00	5,872.00	190.3%
Total 4001 · Ticket Sales	12,372.00	6,500.00	5,872.00	190.3%
4010 · Beer & Liquor Sales				
4010.1 · Beer Sales	93,067.87	28,000.00	65,067.87	332.4%
4010.2 · Liquor Sales	42,212.00			
4010.3 · Beer Tips	18,008.36	500.00	17,508.36	3,601.7%
4010.4 · Liquor Tips	3,774.00			
Total 4010 · Beer & Liquor Sales	157,062.23	28,500.00	128,562.23	551.1%
4020 · Ski Swap				
4020.1 · Ski Swap Ticket Sales	0.00	3,500.00	-3,500.00	0.0%
4020.2 · Ski Swap Sales	118,503.59	135,000.00	-16,496.41	87.8%
Total 4020 · Ski Swap	118,503.59	138,500.00	-19,996.41	85.6%
4040 · Event Adv/Sponsors	9,950.00	2,000.00	7,950.00	497.5%
4085 · Duck Race	7,296.48	6,500.00	796.48	112.3%
Total 4000 · SPECIAL EVENTS INCOME	305,184.30	182,000.00	123,184.30	167.7%
4100 · FUNDRAISING CAMPAIGN INCOME				
4030 · Raffle Income	6,717.00			
4116 · TBG Donation	8,500.00	9,500.00	-1,000.00	89.5%
4135 · BG/Car Donations	8,000.00			
4110 · Donor Pledges	114,475.42	100,000.00	14,475.42	114.5%
4115 · Jar Donations	167.26			
4125 · Trustee Donations	0.00	10,000.00	-10,000.00	0.0%
4160 · Donated Seives	1,800.00			
4420 · Auction Income	13,065.00			
Total 4100 · FUNDRAISING CAMPAIGN IN...	152,724.68	119,500.00	33,224.68	127.8%
4200 · GRANTS INCOME				
4210 · Town of Telluride	25,000.00	25,000.00	0.00	100.0%
4220 · CPB Grant	27,572.00	115,000.00	-87,428.00	24.0%
4260 · Private Grants	2,177.17	10,000.00	-7,822.83	21.8%
4270 · Telluride Foundation Grant	0.00	25,000.00	-25,000.00	0.0%
Total 4200 · GRANTS INCOME	54,749.17	175,000.00	-120,250.83	31.3%
4300 · MERCHANDISE				
4301 · Merchandise Sales	7,565.14	2,500.00	5,065.14	302.6%
Total 4300 · MERCHANDISE	7,565.14	2,500.00	5,065.14	302.6%
4400 · OTHER INCOME				
4430 · Miscellaneous Income	327.62			
4410 · Tower Lease Income	6,842.07	9,000.00	-2,157.93	76.0%
Total 4400 · OTHER INCOME	7,169.69	9,000.00	-1,830.31	79.7%
Total Income	527,392.98	488,000.00	39,392.98	108.1%
Cost of Goods Sold				
5000 · SPECIAL EVENTS COSTS				
5010 · Advertising	634.64	500.00	134.64	126.9%
5015 · Event Lodging	604.74			
5025 · Event Meals/Travel Expenses	0.00	100.00	-100.00	0.0%
5030 · Contracted Labor				
5030.01 · Boxoffice	75.00			
5030.04 · Clean-up	50.00	500.00	-450.00	10.0%
5030.06 · Front of house staff	125.00			
5030.10 · Security	475.00	1,025.00	-550.00	46.3%
5030.11 · Sound/Lights	1,400.00	950.00	450.00	147.4%
5030.13 · Stage hands	339.41			
5030.14 · Trash -Recycling	0.00	250.00	-250.00	0.0%
5030.15 · Volunteer Coordinator	0.00	400.00	-400.00	0.0%
Total 5030 · Contracted Labor	2,464.41	3,125.00	-660.59	78.9%
5040 · Credit Card Fees on Sales	0.00	300.00	-300.00	0.0%
5050 · Event Equipment Rental				
5050.01 · Chairs/Tables/Fencing	403.70	450.00	-46.30	89.7%
5050.03 · Port-a-johns	260.00	275.00	-15.00	94.5%
5050.05 · Tents/Staging/Trailer	0.00	25.00	-25.00	0.0%
Total 5050 · Event Equipment Rental	663.70	750.00	-86.30	88.5%
5060 · Event Insurance				

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5062 · Event Gen Liab Ins	840.00			
Total 5060 · Event Insurance	840.00			
5065 · Event Licenses & Tax	350.00	500.00	-150.00	70.0%
5070 · Event Supplies & Expenses	460.29	5,000.00	-4,539.71	9.2%
5071 · Volunteer Food	145.68	1,000.00	-854.32	14.6%
5080 · Beer/Liquor Costs				
5080.01 · Beer/Liquor Costs	62,961.57			
Total 5080 · Beer/Liquor Costs	62,961.57			
5090 · Ski Swap Goods Cost	92,427.49	108,000.00	-15,572.51	85.6%
5095 · Damage Deposit	500.00			
5100 · Talent	10,100.00	1,500.00	8,600.00	673.3%
5101 · Prize Money	750.00	1,000.00	-250.00	75.0%
5105 · Production Fee	72,651.00			
5110 · Venue/Booth Rental	2,450.00	900.00	1,550.00	272.2%
5130 · Volgistics-Volunteer database	50.00	300.00	-250.00	16.7%
5188 · Accounting-Event	45.00	2,000.00	-1,955.00	2.3%
5189 · Event Coordinator	4,995.00	4,500.00	495.00	111.0%
5190 · Event Bank	-8,960.00			
Total 5000 · SPECIAL EVENTS COSTS	244,133.52	129,475.00	114,658.52	188.6%
5300 · MERCHANDISE SALES COSTS				
5310 · Cost of Merchandise Purchased	1,084.84	1,500.00	-415.16	72.3%
Total 5300 · MERCHANDISE SALES COSTS	1,084.84	1,500.00	-415.16	72.3%
Total COGS	245,218.36	130,975.00	114,243.36	187.2%
Gross Profit	282,174.62	357,025.00	-74,850.38	79.0%
Expense				
6000 · PAYROLL SALARIES & WAGES				
6055 · Commissions	6,910.52			
6010 · Executive Director	0.00	13,000.00	-13,000.00	0.0%
6011 · Station Manager	38,500.00	42,000.00	-3,500.00	91.7%
6013 · Music Director	31,166.63	34,000.00	-2,833.37	91.7%
6014 · News Director	31,694.63	34,076.00	-2,381.37	93.0%
6015 · News Reporter	15,697.77	16,750.00	-1,052.23	93.7%
6016 · Developmental Director	29,500.00	24,000.00	5,500.00	122.9%
6050 · Year-end Bonuses	5,000.00	800.00	4,200.00	625.0%
6000 · PAYROLL SALARIES & WAGES -...	0.00			
Total 6000 · PAYROLL SALARIES & WAG...	158,469.55	164,626.00	-6,156.45	96.3%
6100 · PAYROLL TAXES & BENEFITS				
6110 · Fica/Med	11,941.11	12,000.00	-58.89	99.5%
6120 · State Unemployment Ins	1,824.53	3,500.00	-1,675.47	52.1%
6130 · Health Insurance	17,298.84	27,450.00	-10,151.16	63.0%
6140 · Retirement 403(b)(7)	550.00	900.00	-350.00	61.1%
6150 · Refunds, Penalties, Etc	0.00			
Total 6100 · PAYROLL TAXES & BENEFITS	31,614.48	43,850.00	-12,235.52	72.1%
6200 · PROGRAMMING				
6210 · NPR	21,562.61	14,000.00	7,562.61	154.0%
6211 · TJ Hour	600.00	560.00	40.00	107.1%
6215 · PRI	3,089.00	4,400.00	-1,311.00	70.2%
6225 · Bluegrass Broadcast	0.00	100.00	-100.00	0.0%
6230 · New Dimensions	780.00	520.00	260.00	150.0%
6240 · Counterspin	250.00			
6260 · NFCB-Dues	0.00	500.00	-500.00	0.0%
6270 · Rocky Mountain Community Radio	1,695.00	4,500.00	-2,805.00	37.7%
Total 6200 · PROGRAMMING	27,976.61	24,580.00	3,396.61	113.8%
6280 · PROGRAMMING - INTERNET SVC				
6285 · Web Radio Streaming	340.80	500.00	-159.20	68.2%
6290 · Web Development	0.00	500.00	-500.00	0.0%
6292 · Spinitron Charting	275.00	300.00	-25.00	91.7%
Total 6280 · PROGRAMMING - INTERNET...	615.80	1,300.00	-684.20	47.4%
6350 · BUILDING COSTS				
6370 · Mortgage Interest	10,746.57	13,500.00	-2,753.43	79.6%
Total 6350 · BUILDING COSTS	10,746.57	13,500.00	-2,753.43	79.6%
6400 · STORAGE UNIT RENTAL				
6420 · Illium Storage	1,450.00	1,680.00	-230.00	86.3%
6430 · Telluride Self Storage	950.00	1,140.00	-190.00	83.3%
Total 6400 · STORAGE UNIT RENTAL	2,400.00	2,820.00	-420.00	85.1%

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6450 · REPAIR & MAINT	3,530.45	4,000.00	-469.55	88.3%
6470 · INSURANCE				
6470.8 · Work Comp	392.00	1,800.00	-1,408.00	21.8%
6470.2 · Gen Liab Insurance	4,929.56	6,000.00	-1,070.44	82.2%
6470.3 · Catastrophe/Flood Insurance	597.40	600.00	-2.60	99.6%
6470.4 · D&O Insurance	663.00	900.00	-237.00	73.7%
Total 6470 · INSURANCE	6,581.96	9,300.00	-2,718.04	70.8%
6500 · OFFICE EXPENSES				
6510 · Fundraising Expenses	7,252.73	4,000.00	3,252.73	181.3%
6511 · Fundraising Commission	200.00	9,000.00	-8,800.00	2.2%
6515 · Membership Database	2,198.95	2,500.00	-301.05	88.0%
6520 · Supplies	2,846.52	2,500.00	346.52	113.9%
6525 · Postage	1,311.38	1,500.00	-188.62	87.4%
6535 · Copier Expenses	247.34	1,500.00	-1,252.66	16.5%
6545 · Printing	588.97			
6550 · Subscriptions & Education	1,103.60	500.00	603.60	220.7%
6560 · Equipment & Software	10,482.72	5,000.00	5,482.72	209.7%
6570 · Bank & CC Fees				
6502 · Credit Card Fees	2,220.36			
6501 · Bank Fees	36.34			
6570 · Bank & CC Fees - Other	49.24	2,400.00	-2,350.76	2.1%
Total 6570 · Bank & CC Fees	2,305.94	2,400.00	-94.06	96.1%
6575 · Water-Office	265.50	300.00	-34.50	88.5%
Total 6500 · OFFICE EXPENSES	28,803.65	29,200.00	-396.35	98.6%
6600 · TELEPHONE				
6625 · Tower Phone	325.50	360.00	-34.50	90.4%
6610 · Office phone	6,095.67	6,300.00	-204.33	96.8%
Total 6600 · TELEPHONE	6,421.17	6,660.00	-238.83	96.4%
6640 · UTILITIES				
6650 · Office Electricity	3,999.00	4,200.00	-201.00	95.2%
6655 · Water-Sewer-Trash-Recycling	1,693.84	1,200.00	493.84	141.2%
6671 · Last Dollar electricity	243.00	200.00	43.00	121.5%
6672 · Norwood translator electricity	706.00	800.00	-94.00	88.3%
6673 · Placerville 105.5	289.00	300.00	-11.00	96.3%
Total 6640 · UTILITIES	6,930.84	6,700.00	230.84	103.4%
6695 · BAD DEBT EXP (plgs-do not use)	0.00	10,000.00	-10,000.00	0.0%
6700 · LEGAL & PROFESSIONAL				
6710 · Accounting	14,669.15	15,000.00	-330.85	97.8%
6715 · Annual Audit	9,000.00	8,000.00	1,000.00	112.5%
6720 · Legal	112.50	2,000.00	-1,887.50	5.6%
6740 · Exempt Prop Tax Filing Fee	0.00	90.00	-90.00	0.0%
Total 6700 · LEGAL & PROFESSIONAL	23,781.65	25,090.00	-1,308.35	94.8%
6750 · CONTRACT LABOR				
6775 · Industry Consultant	0.00	2,000.00	-2,000.00	0.0%
6760 · Computer Consultants	1,507.50	2,000.00	-492.50	75.4%
6770 · Engineering	1,668.87	8,400.00	-6,731.13	19.9%
Total 6750 · CONTRACT LABOR	3,176.37	12,400.00	-9,223.63	25.6%
6800 · MEETINGS & CONFERENCES				
6810 · Meeting Expenses	410.19	750.00	-339.81	54.7%
6820 · Conference Fees	100.00			
6840 · Travel	1,436.70			
Total 6800 · MEETINGS & CONFERENCES	1,946.89	750.00	1,196.89	259.6%
Total Expense	312,995.99	354,776.00	-41,780.01	88.2%
Net Ordinary Income	-30,821.37	2,249.00	-33,070.37	-1,370.4%
Other Income/Expense				
Other Income				
8001 · INTEREST INCOME				
8001.1 · Interest Income	11.91			
Total 8001 · INTEREST INCOME	11.91			
8010 · SALE OF ASSETS	160.00			
Total Other Income	171.91			
Other Expense				
8301 · OTHER EXPENSES				
8335 · Charitable Contributions	792.72			
8305 · Late Fees/Finance Charges	166.83	200.00	-33.17	83.4%

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Accrual Basis

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	<u>Jan - Nov 16</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
8320 · Interest Expense	430.33	1,500.00	-1,069.67	28.7%
8330 · High School Scholarship	0.00	500.00	-500.00	0.0%
Total 8301 · OTHER EXPENSES	<u>1,389.88</u>	<u>2,200.00</u>	<u>-810.12</u>	<u>63.2%</u>
8400 · SUSPENSE	0.00			
Total Other Expense	<u>1,389.88</u>	<u>2,200.00</u>	<u>-810.12</u>	<u>63.2%</u>
Net Other Income	<u>-1,217.97</u>	<u>-2,200.00</u>	<u>982.03</u>	<u>55.4%</u>
Net Income	<u>-32,039.34</u>	<u>49.00</u>	<u>-32,088.34</u>	<u>-65,386.4%</u>