

**KOTO RADIO
P & L by Event Class YTD**

January through November 2016

Accrual Basis

	BOH (EVENTS)	Raff (EVENTS)	BBS (EVENTS)	LS (EVENTS)	SD (EVENTS)	BG (EVENTS)	Ride (EVENTS)	Ducks (EVENTS)	H'ween (EVENTS)	SS (EVENTS)	Total EV...	Gen Ops	TOTAL
Ordinary Income/Expense													
Income													
4000 · SPECIAL EVENTS INCOME													
4001 · Ticket Sales	1,160	0	0	6,320	0	0	0	0	4,292	0	11,772	600	12,372
4010 · Beer & Liquor Sales													
4010.1 · Beer Sales	0	0	0	0	9,598	0	83,470	0	0	0	93,068	0	93,068
4010.2 · Liquor Sales	0	0	0	0	0	0	42,212	0	0	0	42,212	0	42,212
4010.3 · Beer Tips	0	0	0	0	1,292	0	16,717	0	0	0	18,008	0	18,008
4010.4 · Liquor Tips	0	0	0	0	0	0	3,774	0	0	0	3,774	0	3,774
Total 4010 · Beer & Liquor Sales	0	0	0	0	10,890	0	146,172	0	0	0	157,062	0	157,062
4020 · Ski Swap													
4020.2 · Ski Swap Sales	0	0	0	0	0	0	0	0	0	118,504	118,504	0	118,504
Total 4020 · Ski Swap	0	0	0	0	0	0	0	0	0	118,504	118,504	0	118,504
4040 · Event Adv/Sponsors	2,700	0	0	0	7,250	0	0	0	0	0	9,950	0	9,950
4085 · Duck Race	0	0	0	0	0	0	0	7,296	0	0	7,296	0	7,296
Total 4000 · SPECIAL EVENTS INCOME	3,860	0	0	6,320	18,140	0	146,172	7,296	4,292	118,504	304,584	600	305,184
4100 · FUNDRAISING CAMPAIGN INCOME													
4100 · Raffle Income	0	6,717	0	0	0	0	0	0	0	0	6,717	0	6,717
4116 · TBG Donation	0	0	0	0	0	8,500	0	0	0	0	8,500	0	8,500
4135 · BG/Car Donations	0	0	0	0	0	0	0	0	0	0	0	8,000	8,000
4110 · Donor Pledges	0	0	729	0	0	0	0	0	0	0	729	113,746	114,475
4115 · Jar Donations	0	0	0	0	0	0	0	0	0	0	0	167	167
4160 · Donated Sevice	0	0	0	0	0	0	800	0	0	0	800	1,800	1,800
4420 · Auction Income	0	7,800	0	0	0	0	0	0	0	0	7,800	5,265	13,065
Total 4100 · FUNDRAISING CAMPAIGN IN...	0	14,517	729	0	0	8,500	800	0	0	0	24,546	128,179	152,725
4200 · GRANTS INCOME													
4210 · Town of Telluride	0	0	0	0	0	0	0	0	0	0	0	25,000	25,000
4220 · CPB Grant	0	0	0	0	0	0	0	0	0	0	0	27,572	27,572
4260 · Private Grants	0	0	0	0	0	0	0	0	0	0	0	2,177	2,177
Total 4200 · GRANTS INCOME	0	0	0	0	0	0	0	0	0	0	0	54,749	54,749
4300 · MERCHANDISE													
4301 · Merchandise Sales	0	0	0	0	0	0	0	0	0	0	0	7,565	7,565
Total 4300 · MERCHANDISE	0	0	0	0	0	0	0	0	0	0	0	7,565	7,565
4400 · OTHER INCOME													
4430 · Miscellaneous Income	0	0	0	0	0	0	0	0	0	0	0	328	328
4410 · Tower Lease Income	0	0	0	0	0	0	0	0	0	0	0	6,842	6,842
Total 4400 · OTHER INCOME	0	0	0	0	0	0	0	0	0	0	0	7,170	7,170
Total Income	3,860	14,517	729	6,320	18,140	8,500	146,972	7,296	4,292	118,504	329,130	198,263	527,393
Cost of Goods Sold													
5000 · SPECIAL EVENTS COSTS													
5010 · Advertising	31	0	0	460	144	0	0	0	0	0	635	0	635
5015 · Event Lodging	0	0	0	0	605	0	0	0	0	0	605	0	605
5030 · Contracted Labor													
5030.01 · Boxoffice	0	0	0	75	0	0	0	0	0	0	75	0	75
5030.04 · Clean-up	0	0	0	50	0	0	0	0	0	0	50	0	50
5030.06 · Front of house staff	0	0	0	125	0	0	0	0	0	0	125	0	125
5030.10 · Security	0	0	0	275	200	0	0	0	0	0	475	0	475
5030.11 · Sound/Lights	200	0	0	400	800	0	0	0	0	0	1,400	0	1,400
5030.13 · Stage hands	0	0	0	0	339	0	0	0	0	0	339	0	339
Total 5030 · Contracted Labor	200	0	0	925	1,339	0	0	0	0	0	2,464	0	2,464
5050 · Event Equipment Rental													
5050.01 · Chairs/Tables/Fencing	0	0	0	0	351	0	0	0	0	53	404	0	404
5050.03 · Port-a-johns	0	0	0	0	260	0	0	0	0	0	260	0	260
Total 5050 · Event Equipment Rental	0	0	0	0	611	0	0	0	0	53	664	0	664
5060 · Event Insurance													
5062 · Event Gen Liab Ins	0	0	0	0	840	0	0	0	0	0	840	0	840
Total 5060 · Event Insurance	0	0	0	0	840	0	0	0	0	0	840	0	840
5065 · Event Licenses & Tax	0	0	0	0	200	0	150	0	0	0	350	0	350
5070 · Event Supplies & Expenses	150	0	0	43	267	0	0	0	0	0	460	0	460
5071 · Volunteer Food	0	0	0	146	0	0	0	0	0	0	146	0	146
5080 · Beer/Liquor Costs													
5080.01 · Beer/Liquor Costs	0	0	0	0	6,462	0	56,499	0	0	0	62,962	0	62,962
Total 5080 · Beer/Liquor Costs	0	0	0	0	6,462	0	56,499	0	0	0	62,962	0	62,962
5090 · Ski Swap Goods Cost	0	0	0	0	0	0	0	0	0	92,427	92,427	0	92,427
5095 · Damage Deposit	0	0	0	250	250	0	0	0	0	0	500	0	500
5100 · Talent	2,500	0	0	250	2,000	0	0	0	4,250	0	9,000	1,100	10,100
5101 · Prize Money	0	0	0	750	0	0	0	0	0	0	750	0	750
5105 · Production Fee	0	0	0	0	0	0	66,500	0	0	6,151	72,651	0	72,651
5110 · Venue/Booth Rental	1,300	0	0	1,150	0	0	0	0	0	0	2,450	0	2,450
5130 · Volgistics-Volunteer database	0	0	0	0	0	0	0	0	0	0	0	50	50
5188 · Accounting-Event	0	0	0	45	0	0	0	0	0	0	45	0	45
5189 · Event Coordinator	0	0	0	0	0	0	0	0	0	4,995	4,995	0	4,995
5190 · Event Bank	0	0	0	0	0	0	(8,960)	0	0	0	(8,960)	0	(8,960)
Total 5000 · SPECIAL EVENTS COSTS	4,181	0	0	4,019	12,718	0	114,189	0	4,250	103,626	242,984	1,150	244,134
5300 · MERCHANDISE SALES COSTS													
5310 · Cost of Merchandise Purchased	0	0	0	0	0	0	0	0	0	0	0	1,085	1,085
Total 5300 · MERCHANDISE SALES COSTS	0	0	0	0	0	0	0	0	0	0	0	1,085	1,085
Total COGS	4,181	0	0	4,019	12,718	0	114,189	0	4,250	103,626	242,984	2,235	245,218
Gross Profit	(321)	14,517	729	2,301	5,422	8,500	32,783	7,296	42	14,877	86,147	196,028	282,175
Expense													
6000 · PAYROLL SALARIES & WAGES													
6055 · Commissions	0	0	0	0	0	0	0	0	0	0	0	6,911	6,911
6011 · Station Manager	0	0	0	0	0	0	0	0	0	0	0	38,500	38,500
6013 · Music Director	0	0	0	0	0	0	0	0	0	0	0	31,167	31,167
6014 · News Director	0	0	0	0	0	0	0	0	0	0	0	31,695	31,695
6015 · News Reporter	0	0	0	0	0	0	0	0	0	0	0	15,698	15,698
6016 · Developmental Director	0	0	0	0	0	0	0	0	0	0	0	29,500	29,500
6050 · Year-end Bonuses	0	0	0	0	0	0	0	0	0	0	0	5,000	5,000
Total 6000 · PAYROLL SALARIES & WAGES	0	0	0	0	0	0	0	0	0	0	0	158,470	158,470

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6100 · PAYROLL TAXES & BENEFITS													
6110 · Fica/Med	0	0	0	0	0	0	0	0	0	0	0	11,941	11,941
6120 · State Unemployment Ins	0	0	0	0	0	0	0	0	0	0	0	1,825	1,825
6130 · Health Insurance	0	0	0	0	0	0	0	0	0	0	0	17,299	17,299
6140 · Retirement 403(b)(7)	0	0	0	0	0	0	0	0	0	0	0	550	550
Total 6100 · PAYROLL TAXES & BENEFITS	0	0	0	0	0	0	0	0	0	0	0	31,614	31,614
6200 · PROGRAMMING													
6210 · NPR	0	0	0	0	0	0	0	0	0	0	0	21,563	21,563
6211 · TJ Hour	0	0	0	0	0	0	0	0	0	0	0	600	600
6215 · PRI	0	0	0	0	0	0	0	0	0	0	0	3,089	3,089
6230 · New Dimensions	0	0	0	0	0	0	0	0	0	0	0	780	780
6240 · Counterspin	0	0	0	0	0	0	0	0	0	0	0	250	250
6270 · Rocky Mountain Community Radio	0	0	0	0	0	0	0	0	0	0	0	1,695	1,695
Total 6200 · PROGRAMMING	0	0	0	0	0	0	0	0	0	0	0	27,977	27,977
6280 · PROGRAMMING - INTERNET SVC													
6285 · Web Radio Streaming	0	0	0	0	0	0	0	0	0	0	0	341	341
6292 · Spinitron Charting	0	0	0	0	0	0	0	0	0	0	0	275	275
Total 6280 · PROGRAMMING - INTERNET ...	0	0	0	0	0	0	0	0	0	0	0	616	616
6350 · BUILDING COSTS													
6370 · Mortgage Interest	0	0	0	0	0	0	0	0	0	0	0	10,747	10,747
Total 6350 · BUILDING COSTS	0	0	0	0	0	0	0	0	0	0	0	10,747	10,747
6400 · STORAGE UNIT RENTAL													
6420 · Illium Storage	0	0	0	0	0	0	0	0	0	0	0	1,450	1,450
6430 · Telluride Self Storage	0	0	0	0	0	0	0	0	0	0	0	950	950
Total 6400 · STORAGE UNIT RENTAL	0	0	0	0	0	0	0	0	0	0	0	2,400	2,400
6450 · REPAIR & MAINT													
6470 · INSURANCE	0	0	0	0	0	0	0	0	0	0	0	3,530	3,530
6470.8 · Work Comp	0	0	0	0	0	0	0	0	0	0	0	392	392
6470.2 · Gen Liab Insurance	0	0	0	0	0	0	0	0	0	0	0	4,930	4,930
6470.3 · Catastrophe/Flood Insurance	0	0	0	0	0	0	0	0	0	0	0	597	597
6470.4 · D&O Insurance	0	0	0	0	0	0	0	0	0	0	0	663	663
Total 6470 · INSURANCE	0	0	0	0	0	0	0	0	0	0	0	6,582	6,582
6500 · OFFICE EXPENSES													
6510 · Fundraising Expenses	0	21	0	0	0	0	0	0	0	0	21	7,232	7,253
6511 · Fundraising Commission	0	0	0	0	0	0	0	0	0	0	0	200	200
6515 · Membership Database	0	0	0	0	0	0	0	0	0	0	0	2,199	2,199
6520 · Supplies	0	0	0	0	0	0	0	0	0	0	0	2,847	2,847
6525 · Postage	0	0	0	0	0	0	1,262	0	0	49	49	1,262	1,311
6535 · Copier Expenses	0	0	0	0	0	0	0	0	0	0	0	247	247
6545 · Printing	0	0	0	0	0	0	0	0	0	0	0	589	589
6550 · Subscriptions & Education	0	0	0	0	0	0	0	0	0	0	0	1,104	1,104
6560 · Equipment & Software	0	0	0	0	0	0	0	0	0	0	0	10,483	10,483
6570 · Bank & CC Fees	0	0	0	0	0	0	0	0	0	0	0	0	0
6502 · Credit Card Fees	6	0	0	38	0	0	0	0	0	0	44	2,177	2,220
6501 · Bank Fees	0	0	0	0	0	0	0	0	0	0	0	36	36
6570 · Bank & CC Fees - Other	0	0	0	0	0	0	0	0	0	0	0	49	49
Total 6570 · Bank & CC Fees	6	0	0	38	0	0	0	0	0	0	44	2,262	2,306
6575 · Water-Office	0	0	0	0	0	0	0	0	0	0	0	266	266
Total 6500 · OFFICE EXPENSES	6	21	0	38	0	0	0	0	0	49	113	28,690	28,804
6600 · TELEPHONE													
6625 · Tower Phone	0	0	0	0	0	0	0	0	0	0	0	326	326
6610 · Office phone	0	0	0	0	0	0	0	0	0	0	0	6,096	6,096
Total 6600 · TELEPHONE	0	0	0	0	0	0	0	0	0	0	0	6,421	6,421
6640 · UTILITIES													
6650 · Office Electricity	0	0	0	0	0	0	0	0	0	0	0	3,999	3,999
6655 · Water-Sewer-Trash-Recycling	0	0	0	0	155	0	0	0	0	0	155	1,539	1,694
6671 · Last Dollar electricity	0	0	0	0	0	0	0	0	0	0	0	243	243
6672 · Norwood translator electricity	0	0	0	0	0	0	0	0	0	0	0	706	706
6675 · Placerville 105.5	0	0	0	0	0	0	0	0	0	0	0	289	289
Total 6640 · UTILITIES	0	0	0	0	155	0	0	0	0	0	155	6,776	6,931
6700 · LEGAL & PROFESSIONAL													
6710 · Accounting	0	0	0	0	0	0	0	0	0	0	0	14,669	14,669
6715 · Annual Audit	0	0	0	0	0	0	0	0	0	0	0	9,000	9,000
6720 · Legal	0	0	0	0	0	0	0	0	0	0	0	113	113
Total 6700 · LEGAL & PROFESSIONAL	0	0	0	0	0	0	0	0	0	0	0	23,782	23,782
6750 · CONTRACT LABOR													
6760 · Computer Consultants	0	0	0	0	0	0	0	0	0	0	0	1,508	1,508
6770 · Engineering	0	0	0	0	0	0	0	0	0	0	0	1,669	1,669
Total 6750 · CONTRACT LABOR	0	0	0	0	0	0	0	0	0	0	0	3,176	3,176
6800 · MEETINGS & CONFERENCES													
6810 · Meeting Expenses	0	0	0	0	0	0	0	0	0	0	0	410	410
6820 · Conference Fees	0	0	0	0	0	0	0	0	0	0	0	100	100
6840 · Travel	0	0	0	0	0	0	0	0	0	347	347	1,090	1,437
Total 6800 · MEETINGS & CONFERENCES	0	0	0	0	0	0	0	0	0	347	347	1,600	1,947
Total Expense	6	21	0	38	155	0	0	0	0	396	615	312,381	312,996
Net Ordinary Income	(327)	14,496	729	2,264	5,267	8,500	32,783	7,296	42	14,481	85,531	(116,353)	(30,821)
Other Income/Expense													
Other Income													
8001 · INTEREST INCOME													
8001.1 · Interest Income	0	0	0	0	0	0	0	0	0	0	0	12	12
Total 8001 · INTEREST INCOME	0	0	0	0	0	0	0	0	0	0	0	12	12
8010 · SALE OF ASSETS													
8010 · Sale of Assets	0	0	0	0	0	0	0	0	0	0	0	160	160
Total Other Income	0	0	0	0	0	0	0	0	0	0	0	172	172
Other Expense													
8301 · OTHER EXPENSES													
8335 · Charitable Contributions	0	0	0	0	0	0	0	0	0	0	0	793	793
8305 · Late Fees/Finance Charges	0	0	0	0	0	0	0	0	0	0	0	167	167
8320 · Interest Expense	0	0	0	0	0	0	0	0	0	0	0	430	430

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12/16/16

Accrual Basis

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	BOH (EVENTS)	Raff (EVENTS)	BBS (EVENTS)	LS (EVENTS)	SD (EVENTS)	BG (EVENTS)	Ride (EVENTS)	Ducks (EVENTS)	H'ween (EVENTS)	SS (EVENTS)	Total EV...	Gen Ops	TOTAL
Total 8301 - OTHER EXPENSES	0	0	0	0	0	0	0	0	0	0	0	1,390	1,390
Total Other Expense	0	0	0	0	0	0	0	0	0	0	0	1,390	1,390
Net Other Income	0	0	0	0	0	0	0	0	0	0	0	(1,218)	(1,218)
Net Income	(327)	14,496	729	2,264	5,267	8,500	32,783	7,296	42	14,481	85,531	(117,571)	(32,039)