

**KOTO RADIO**  
**KOTO Budget v Actual Collapsed**  
 January through September 2017

	<u>Jan - Sep 17</u>	<u>Budget</u>	<u>\$ Over Bud...</u>	<u>% of Budget</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4000 · SPECIAL EVENTS INCOME	150,888.59	302,000.00	-151,111.41	50.0%
4100 · FUNDRAISING CAMPAIGN I...	171,568.99	115,500.00	56,068.99	148.5%
4200 · GRANTS INCOME	48,430.00	185,000.00	-136,570.00	26.2%
4300 · MERCHANDISE	6,320.35	5,000.00	1,320.35	126.4%
4400 · OTHER INCOME	16,127.13	7,500.00	8,627.13	215.0%
<b>Total Income</b>	393,335.06	615,000.00	-221,664.94	64.0%
<b>Cost of Goods Sold</b>				
5000 · SPECIAL EVENTS COSTS	114,996.74	241,205.00	-126,208.26	47.7%
5300 · MERCHANDISE SALES COSTS	0.00	2,500.00	-2,500.00	0.0%
<b>Total COGS</b>	114,996.74	243,705.00	-128,708.26	47.2%
<b>Gross Profit</b>	278,338.32	371,295.00	-92,956.68	75.0%
<b>Expense</b>				
6000 · PAYROLL SALARIES & WA...	141,188.35	179,326.00	-38,137.65	78.7%
6100 · PAYROLL TAXES & BENEFI...	29,244.96	50,513.61	-21,268.65	57.9%
6200 · PROGRAMMING	34,796.35	24,125.00	10,671.35	144.2%
6280 · PROGRAMMING - INTERNE...	3,233.80	1,050.00	2,183.80	308.0%
6350 · BUILDING COSTS	8,474.75	11,000.00	-2,525.25	77.0%
6400 · STORAGE UNIT RENTAL	1,950.00	2,640.00	-690.00	73.9%
6450 · REPAIR & MAINT CSGEU	1,595.00	5,000.00	-3,405.00	31.9%
6470 · INSURANCE	4,684.06	7,600.00	-2,915.94	61.6%
6500 · OFFICE EXPENSES	31,625.28	34,802.39	-3,177.11	90.9%
6600 · TELEPHONE	5,200.29	6,660.00	-1,459.71	78.1%
6640 · UTILITIES	5,994.66	7,000.00	-1,005.34	85.6%
6700 · LEGAL & PROFESSIONAL	15,115.00	24,090.00	-8,975.00	62.7%
6750 · CONTRACT LABOR	6,437.40	13,500.00	-7,062.60	47.7%
6800 · MEETINGS & CONFERENCES	1,021.89	2,000.00	-978.11	51.1%
<b>Total Expense</b>	290,561.79	369,307.00	-78,745.21	78.7%
<b>Net Ordinary Income</b>	-12,223.47	1,988.00	-14,211.47	-614.9%
<b>Other Income/Expense</b>				
<b>Other Income</b>				
8001 · INTEREST INCOME	12.12	12.00	0.12	101.0%
<b>Total Other Income</b>	12.12	12.00	0.12	101.0%
<b>Other Expense</b>				
8301 · OTHER EXPENSES	455.48	2,000.00	-1,544.52	22.8%
8200 · CAPITAL EXPENDITURES CSG...	21,620.07			
8400 · SUSPENSE	0.00			
<b>Total Other Expense</b>	22,075.55	2,000.00	20,075.55	1,103.8%
<b>Net Other Income</b>	-22,063.43	-1,988.00	-20,075.43	1,109.8%
<b>Net Income</b>	<b>-34,286.90</b>	<b>0.00</b>	<b>-34,286.90</b>	<b>100.0%</b>