

KOTO RADIO
P & L by Event Class YTD

January through July 2017

	ST (EVENTS)	LS (EVENTS)	SD (EVENTS)	Ride (EVENTS)	Ducks (EVENTS)	Total E...	Gen Ops	TOTAL
Ordinary Income/Expense								
Income								
4000 · SPECIAL EVENTS INCOME								
4001 · Ticket Sales	0	6,630	0	0	0	6,630	0	6,630
4010 · Beer & Liquor Sales								
4010.1 · Beer Sales	0	0	9,740	67,706	0	77,446	250	77,695
4010.2 · Liquor Sales	0	0	0	35,125	0	35,125	0	35,125
4010.3 · Beer Tips	0	0	816	8,481	0	9,297	0	9,297
4010.4 · Liquor Tips	0	0	0	4,188	0	4,188	0	4,188
Total 4010 · Beer & Liquor Sales	0	0	10,556	115,500	0	126,055	250	126,305
4040 · Event Adv/Sponsors	0	0	3,251	0	0	3,251	0	3,251
4085 · Duck Race	0	0	0	0	3,140	3,140	0	3,140
Total 4000 · SPECIAL EVENTS INCOME	0	6,630	13,807	115,500	3,140	139,076	250	139,326
4100 · FUNDRAISING CAMPAIGN INC...								
4030 · Raffle Income	0	0	0	0	0	0	6,930	6,930
4135 · BG/Car Donations	0	0	0	0	0	0	3,000	3,000
4110 · Donor Pledges	0	0	0	0	0	0	85,819	85,819
4115 · Jar Donations	0	0	0	0	0	0	229	229
4420 · Auction Income	0	0	0	0	0	0	14,950	14,950
Total 4100 · FUNDRAISING CAMPAIG...	0	0	0	0	0	0	110,929	110,929
4200 · GRANTS INCOME								
4260 · Private Grants	0	0	0	0	0	0	5,000	5,000
Total 4200 · GRANTS INCOME	0	0	0	0	0	0	5,000	5,000
4300 · MERCHANDISE								
4301 · Merchandise Sales	0	0	0	2,261	0	2,261	3,047	5,308
Total 4300 · MERCHANDISE	0	0	0	2,261	0	2,261	3,047	5,308
4400 · OTHER INCOME								
4440 · KOTO GO Contributions	0	0	0	0	0	0	1,260	1,260
4430 · Miscellaneous Income	0	0	0	1,988	0	1,988	5,461	7,449
4410 · Tower Lease Income	0	0	0	0	0	0	5,717	5,717
Total 4400 · OTHER INCOME	0	0	0	1,988	0	1,988	12,438	14,426
Total Income	0	6,630	13,807	119,749	3,140	143,325	131,663	274,988
Cost of Goods Sold								
5000 · SPECIAL EVENTS COSTS								
5010 · Advertising	482	0	1,351	0	0	1,833	0	1,833
5015 · Event Lodging	0	0	240	0	0	240	0	240
5030 · Contracted Labor								
5030.04 · Clean-up	0	0	50	0	0	50	0	50
5030.09 · Production Assistant	0	0	300	0	0	300	0	300
5030.10 · Security	0	0	200	0	0	200	0	200
5030.11 · Sound/Lights	225	400	1,100	0	0	1,725	130	1,855
5030.13 · Stage hands	0	0	500	0	0	500	0	500
Total 5030 · Contracted Labor	225	400	2,150	0	0	2,775	130	2,905
5035 · Event Hospitality	0	191	0	0	0	191	0	191
5050 · Event Equipment Rental								
5050.03 · Port-a-johns	0	0	300	0	0	300	0	300
5050.07 · Heating	0	0	620	0	0	620	0	620
Total 5050 · Event Equipment Rental	0	0	920	0	0	920	0	920
5065 · Event Licenses & Tax	100	0	450	150	0	700	0	700
5070 · Event Supplies & Expenses	202	0	216	0	0	418	0	418
5071 · Volunteer Food	0	40	0	0	0	40	0	40
5080 · Beer/Liquor Costs								
5080.01 · Beer/Liquor Costs	0	0	2,891	30,997	0	33,889	40	33,929
Total 5080 · Beer/Liquor Costs	0	0	2,891	30,997	0	33,889	40	33,929
5095 · Damage Deposit	0	0	250	0	0	250	0	250
5100 · Talent	0	362	2,000	0	0	2,362	0	2,362

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5101 · Prize Money	0	800	0	0	0	800	0	800
5105 · Production Fee	0	0	0	63,766	0	63,766	0	63,766
5110 · Venue/Booth Rental	0	950	0	0	0	950	0	950
Total 5000 · SPECIAL EVENTS COSTS	1,009	2,744	10,469	94,913	0	109,134	170	109,304
Total COGS	1,009	2,744	10,469	94,913	0	109,134	170	109,304
Gross Profit	(1,009)	3,886	3,338	24,835	3,140	34,191	131,493	165,684
Expense								
6000 · PAYROLL SALARIES & WAGES								
6011 · Station Manager	0	0	0	0	0	0	24,500	24,500
6013 · Music Director	0	0	0	0	0	0	19,833	19,833
6014 · News Director	0	0	0	0	0	0	20,169	20,169
6015 · News Reporter	0	0	0	0	0	0	8,908	8,908
6016 · Developmental Director	0	0	0	0	0	0	24,500	24,500
6017 · Commissions	0	0	0	0	0	0	15,275	15,275
6050 · Year-end Bonuses	0	0	0	0	0	0	1,500	1,500
Total 6000 · PAYROLL SALARIES & W...	0	0	0	0	0	0	114,686	114,686
6100 · PAYROLL TAXES & BENEFITS								
6110 · Fica/Med	0	0	0	0	0	0	9,222	9,222
6120 · State Unemployment Ins	0	0	0	0	0	0	866	866
6130 · Health Insurance	0	0	0	0	0	0	13,934	13,934
6140 · Retirement 403(b)(7)	0	0	0	0	0	0	350	350
6150 · Refunds, Penalties, Etc	0	0	0	0	0	0	298	298
Total 6100 · PAYROLL TAXES & BEN...	0	0	0	0	0	0	24,670	24,670
6200 · PROGRAMMING								
6210 · NPR CSGER	0	0	0	0	0	0	2,488	2,488
6215 · PRI CSGER	0	0	0	0	0	0	5,477	5,477
6230 · New Dimensions CSGER	0	0	0	0	0	0	260	260
Total 6200 · PROGRAMMING	0	0	0	0	0	0	8,225	8,225
6280 · PROGRAMMING - INTERNET S...								
6285 · Web Radio Streaming CSGER	0	0	0	0	0	0	2,479	2,479
6290 · Web Development CSGER	0	0	0	0	0	0	250	250
6292 · Spinitron Charting CSGER	0	0	0	0	0	0	175	175
Total 6280 · PROGRAMMING - INTER...	0	0	0	0	0	0	2,904	2,904
6350 · BUILDING COSTS								
6370 · Mortgage Interest	0	0	0	0	0	0	6,596	6,596
Total 6350 · BUILDING COSTS	0	0	0	0	0	0	6,596	6,596
6400 · STORAGE UNIT RENTAL								
6420 · Illium Storage	0	0	0	0	0	0	930	930
6430 · Telluride Self Storage	0	0	0	0	0	0	570	570
Total 6400 · STORAGE UNIT RENTAL	0	0	0	0	0	0	1,500	1,500
6450 · REPAIR & MAINT CSGEU								
6470 · INSURANCE	0	0	0	0	0	0	1,595	1,595
6470 · INSURANCE								
6470.8 · Work Comp	0	0	0	0	0	0	912	912
6470.2 · Gen Liab Insurance CSGEU	0	0	0	0	0	0	2,012	2,012
6470.3 · Catast/Flood Insurance CSGEU	0	0	0	0	0	0	448	448
Total 6470 · INSURANCE	0	0	0	0	0	0	3,372	3,372
6500 · OFFICE EXPENSES								
6510 · Fundraising Expenses CSGEU	150	0	0	0	0	150	14,437	14,587
6515 · Membership Database CSGEU	0	0	0	0	0	0	1,353	1,353
6520 · Supplies CSGEU	0	0	0	0	0	0	4,569	4,569
6525 · Postage CSGEU	0	0	0	0	0	0	676	676
6545 · Printing CSGEU	0	0	0	0	0	0	175	175
6550 · Subscriptions & Education CSG...	0	0	0	0	0	0	77	77
6560 · Equipment & Software CSGEU	0	0	0	0	0	0	3,637	3,637
6570 · Bank & CC Fees	0	0	0	0	0	0	2,241	2,241
6502 · Credit Card Fees	0	0	0	0	0	0	2,241	2,241

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6501 · Bank Fees	0	0	0	0	0	0	114	114
6570 · Bank & CC Fees - Other	0	0	0	0	0	0	25	25
Total 6570 · Bank & CC Fees	0	0	0	0	0	0	2,380	2,380
6575 · Water-Office CSGEU	0	0	0	0	0	0	204	204
Total 6500 · OFFICE EXPENSES	150	0	0	0	0	150	27,509	27,659
6600 · TELEPHONE								
6625 · Tower Phone CSGEU	0	0	0	0	0	0	194	194
6610 · Office phone CSGEU	0	0	0	0	0	0	2,763	2,763
6615 · Wireless - Last Dollar	0	0	0	0	0	0	1,108	1,108
Total 6600 · TELEPHONE	0	0	0	0	0	0	4,065	4,065
6640 · UTILITIES								
6650 · Office Electricity CSGEU	0	0	0	0	0	0	3,019	3,019
6655 · WaterSewerTrashRecycling CS...	0	0	0	0	0	0	1,089	1,089
6671 · Last Dollar electricity CSGEU	0	0	0	0	0	0	168	168
6672 · Norwood trans electricity CSGEU	0	0	0	0	0	0	388	388
6673 · Placerville 105.5 CSGEU	0	0	0	0	0	0	526	526
Total 6640 · UTILITIES	0	0	0	0	0	0	5,190	5,190
6700 · LEGAL & PROFESSIONAL								
6710 · Accounting CSGEU	0	0	0	0	0	0	7,648	7,648
Total 6700 · LEGAL & PROFESSIONAL	0	0	0	0	0	0	7,648	7,648
6750 · CONTRACT LABOR								
6760 · Computer Consultants CSGEU	0	0	0	0	0	0	2,035	2,035
6770 · Engineering CSGEU	0	0	0	0	0	0	1,651	1,651
Total 6750 · CONTRACT LABOR	0	0	0	0	0	0	3,686	3,686
6800 · MEETINGS & CONFERENCES								
6810 · Meeting Expenses	0	0	0	0	0	0	405	405
6840 · Travel	0	0	0	0	0	0	217	217
Total 6800 · MEETINGS & CONFEREN...	0	0	0	0	0	0	622	622
Total Expense	150	0	0	0	0	150	212,267	212,417
Net Ordinary Income	(1,159)	3,886	3,338	24,835	3,140	34,041	(80,774)	(46,733)
Other Income/Expense								
Other Income								
8001 · INTEREST INCOME								
8001.1 · Interest Income	0	0	0	0	0	0	10	10
Total 8001 · INTEREST INCOME	0	0	0	0	0	0	10	10
Total Other Income	0	0	0	0	0	0	10	10
Other Expense								
8301 · OTHER EXPENSES								
8305 · Late Fees/Finance Charges	0	0	0	0	0	0	93	93
8320 · Interest Expense	0	0	0	0	0	0	362	362
Total 8301 · OTHER EXPENSES	0	0	0	0	0	0	455	455
8200 · CAPITAL EXPENDITURES CSGEU								
8300 · Depreciation Expense	0	0	0	0	0	0	16,816	16,816
Total 8200 · CAPITAL EXPENDITURES ...	0	0	0	0	0	0	16,816	16,816
Total Other Expense	0	0	0	0	0	0	17,271	17,271
Net Other Income	0	0	0	0	0	0	(17,261)	(17,261)
Net Income	(1,159)	3,886	3,338	24,835	3,140	34,041	(98,035)	(63,994)