

KOTO RADIO
P & L by Event Class YTD
 January through September 2017

	ST (EVEN...	LS (EVEN...	SD (EVEN...	Ride (EVEN...	Ducks (EVEN...	SS (EVEN...	Total E...	Gen Ops	TOTAL
Ordinary Income/Expense									
Income									
4000 · SPECIAL EVENTS INCOME									
4001 · Ticket Sales	0	6,630	0	0	0	0	6,630	0	6,630
4010 · Beer & Liquor Sales									
4010.1 · Beer Sales	0	0	14,334	68,516	0	0	82,849	250	83,099
4010.2 · Liquor Sales	0	0	0	36,568	0	0	36,568	0	36,568
4010.3 · Beer Tips	0	0	1,557	8,481	0	0	10,038	0	10,038
4010.4 · Liquor Tips	0	0	0	4,188	0	0	4,188	0	4,188
Total 4010 · Beer & Liquor Sales	0	0	15,891	117,753	0	0	133,643	250	133,893
4040 · Event Adv/Sponsors	0	0	3,251	0	0	0	3,251	0	3,251
4085 · Duck Race	0	0	0	0	7,115	0	7,115	0	7,115
Total 4000 · SPECIAL EVENTS INCOME	0	6,630	19,142	117,753	7,115	0	150,639	250	150,889
4100 · FUNDRAISING CAMPAIGN INC...									
4030 · Raffle Income	0	0	0	0	0	0	0	6,930	6,930
4135 · BG/Car Donations	0	0	0	0	0	0	0	3,000	3,000
4110 · Donor Pledges	0	0	0	0	0	0	0	146,460	146,460
4115 · Jar Donations	0	0	0	0	0	0	0	229	229
4420 · Auction Income	0	0	0	0	0	0	0	14,950	14,950
Total 4100 · FUNDRAISING CAMPAIG...	0	0	0	0	0	0	0	171,569	171,569
4200 · GRANTS INCOME									
4221 · CPB Grant CSGRU	0	0	0	0	0	0	0	26,555	26,555
4260 · Private Grants	0	0	0	0	0	0	0	5,000	5,000
4270 · Telluride Foundation Grant	0	0	0	0	0	0	0	16,875	16,875
Total 4200 · GRANTS INCOME	0	0	0	0	0	0	0	48,430	48,430
4300 · MERCHANDISE									
4301 · Merchandise Sales	0	0	0	2,261	0	0	2,261	4,059	6,320
Total 4300 · MERCHANDISE	0	0	0	2,261	0	0	2,261	4,059	6,320
4400 · OTHER INCOME									
4440 · KOTO GO Contributions	0	0	0	0	0	0	0	1,260	1,260
4430 · Miscellaneous Income	0	0	0	1,988	0	0	1,988	5,461	7,449
4410 · Tower Lease Income	0	0	0	0	0	0	0	7,418	7,418
Total 4400 · OTHER INCOME	0	0	0	1,988	0	0	1,988	14,139	16,127
Total Income	0	6,630	19,142	122,001	7,115	0	154,888	238,447	393,335
Cost of Goods Sold									
5000 · SPECIAL EVENTS COSTS									
5010 · Advertising	482	0	1,351	0	0	0	1,833	0	1,833
5015 · Event Lodging	0	0	240	0	0	0	240	0	240
5030 · Contracted Labor									
5030.04 · Clean-up	0	0	50	0	0	0	50	0	50
5030.09 · Production Assistant	0	0	300	0	0	0	300	0	300
5030.10 · Security	0	0	200	0	0	0	200	0	200
5030.11 · Sound/Lights	225	400	1,100	0	0	0	1,725	1,230	2,955
5030.13 · Stage hands	0	0	500	0	0	0	500	0	500
Total 5030 · Contracted Labor	225	400	2,150	0	0	0	2,775	1,230	4,005
5035 · Event Hospitality	0	191	0	0	0	0	191	0	191
5050 · Event Equipment Rental									
5050.01 · Chairs/Tables/Fencing	0	0	0	0	0	0	0	235	235
5050.03 · Port-a-johns	0	0	300	0	0	0	300	0	300
5050.07 · Heating	0	0	620	0	0	0	620	0	620
Total 5050 · Event Equipment Rental	0	0	920	0	0	0	920	235	1,155
5065 · Event Licenses & Tax	100	0	550	150	0	0	800	0	800
5070 · Event Supplies & Expenses	202	0	216	0	0	0	418	0	418
5071 · Volunteer Food	0	40	0	0	0	0	40	0	40
5080 · Beer/Liquor Costs									
5080.01 · Beer/Liquor Costs	0	0	3,299	30,997	0	0	34,296	40	34,336

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Total 5080 · Beer/Liquor Costs	0	0	3,299	30,997	0	0	34,296	40	34,336
5095 · Damage Deposit	0	0	500	0	0	0	500	0	500
5100 · Talent	0	362	2,900	0	0	0	3,262	0	3,262
5101 · Prize Money	0	800	0	0	0	0	800	0	800
5105 · Production Fee	0	0	0	63,766	0	2,700	66,466	0	66,466
5110 · Venue/Booth Rental	0	950	0	0	0	0	950	0	950
Total 5000 · SPECIAL EVENTS COSTS	1,009	2,744	12,126	94,913	0	2,700	113,492	1,505	114,997
Total COGS	1,009	2,744	12,126	94,913	0	2,700	113,492	1,505	114,997
Gross Profit	(1,009)	3,886	7,015	27,088	7,115	(2,700)	41,396	236,942	278,338
Expense									
6000 · PAYROLL SALARIES & WAGES									
6011 · Station Manager	0	0	0	0	0	0	0	31,500	31,500
6013 · Music Director	0	0	0	0	0	0	0	25,500	25,500
6014 · News Director	0	0	0	0	0	0	0	25,932	25,932
6015 · News Reporter	0	0	0	0	0	0	0	9,981	9,981
6016 · Developmental Director	0	0	0	0	0	0	0	31,500	31,500
6017 · Commissions	0	0	0	0	0	0	0	15,275	15,275
6050 · Year-end Bonuses	0	0	0	0	0	0	0	1,500	1,500
Total 6000 · PAYROLL SALARIES & W...	0	0	0	0	0	0	0	141,188	141,188
6100 · PAYROLL TAXES & BENEFITS									
6110 · Fica/Med	0	0	0	0	0	0	0	10,197	10,197
6120 · State Unemployment Ins	0	0	0	0	0	0	0	916	916
6130 · Health Insurance	0	0	0	0	0	0	0	17,385	17,385
6140 · Retirement 403(b)(7)	0	0	0	0	0	0	0	450	450
6150 · Refunds, Penalties, Etc	0	0	0	0	0	0	0	298	298
Total 6100 · PAYROLL TAXES & BENE...	0	0	0	0	0	0	0	29,245	29,245
6200 · PROGRAMMING									
6210 · NPR CSGER	0	0	0	0	0	0	0	27,838	27,838
6211 · TJ Hour CSGER	0	0	0	0	0	0	0	188	188
6215 · PRI CSGER	0	0	0	0	0	0	0	6,510	6,510
6230 · New Dimensions CSGER	0	0	0	0	0	0	0	260	260
Total 6200 · PROGRAMMING	0	0	0	0	0	0	0	34,796	34,796
6280 · PROGRAMMING - INTERNET S...									
6285 · Web Radio Streaming CSGER	0	0	0	0	0	0	0	2,759	2,759
6290 · Web Development CSGER	0	0	0	0	0	0	0	250	250
6292 · Spinitron Charting CSGER	0	0	0	0	0	0	0	225	225
Total 6280 · PROGRAMMING - INTER...	0	0	0	0	0	0	0	3,234	3,234
6350 · BUILDING COSTS									
6370 · Mortgage Interest	0	0	0	0	0	0	0	8,475	8,475
Total 6350 · BUILDING COSTS	0	0	0	0	0	0	0	8,475	8,475
6400 · STORAGE UNIT RENTAL									
6420 · Ilium Storage	0	0	0	0	0	0	0	1,190	1,190
6430 · Telluride Self Storage	0	0	0	0	0	0	0	760	760
Total 6400 · STORAGE UNIT RENTAL	0	0	0	0	0	0	0	1,950	1,950
6450 · REPAIR & MAINT CSGEU	0	0	0	0	0	0	0	1,595	1,595
6470 · INSURANCE									
6470.8 · Work Comp	0	0	0	0	0	0	0	912	912
6470.2 · Gen Liab Insurance CSGEU	0	0	0	0	0	0	0	3,324	3,324
6470.3 · Catast/Flood Insurance CSGEU	0	0	0	0	0	0	0	448	448
Total 6470 · INSURANCE	0	0	0	0	0	0	0	4,684	4,684
6500 · OFFICE EXPENSES									
6510 · Fundraising Expenses CSGEU	150	0	0	0	0	0	150	15,582	15,732
6515 · Membership Database CSGEU	0	0	0	0	0	0	0	1,692	1,692
6520 · Supplies CSGEU	0	0	0	0	0	0	0	5,706	5,706
6525 · Postage CSGEU	0	0	0	0	0	0	0	1,030	1,030

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6545 · Printing CSGEU	0	0	0	0	0	0	0	175	175
6550 · Subscriptions & Education CSG...	0	0	0	0	0	0	0	77	77
6560 · Equipment & Software CSGEU	0	0	0	0	0	0	0	4,043	4,043
6570 · Bank & CC Fees									
6502 · Credit Card Fees	0	0	0	0	0	0	0	2,783	2,783
6501 · Bank Fees	0	0	0	0	0	0	0	117	117
6570 · Bank & CC Fees - Other	0	0	0	0	0	0	0	25	25
Total 6570 · Bank & CC Fees	0	0	0	0	0	0	0	2,924	2,924
6575 · Water-Office CSGEU	0	0	0	0	0	0	0	247	247
Total 6500 · OFFICE EXPENSES	150	0	0	0	0	0	150	31,475	31,625
6600 · TELEPHONE									
6625 · Tower Phone CSGEU	0	0	0	0	0	0	0	221	221
6610 · Office phone CSGEU	0	0	0	0	0	0	0	2,763	2,763
6615 · Wireless - Last Dollar	0	0	0	0	0	0	0	2,217	2,217
Total 6600 · TELEPHONE	0	0	0	0	0	0	0	5,200	5,200
6640 · UTILITIES									
6650 · Office Electricity CSGEU	0	0	0	0	0	0	0	3,549	3,549
6655 · WaterSewerTrashRecycling CS...	0	0	0	0	0	0	0	1,274	1,274
6671 · Last Dollar electricity CSGEU	0	0	0	0	0	0	0	208	208
6672 · Norwood trans electricity CSGEU	0	0	0	0	0	0	0	388	388
6673 · Placerville 105.5 CSGEU	0	0	0	0	0	0	0	576	576
Total 6640 · UTILITIES	0	0	0	0	0	0	0	5,995	5,995
6700 · LEGAL & PROFESSIONAL									
6710 · Accounting CSGEU	0	0	0	0	0	0	0	10,115	10,115
6715 · Annual Audit CSGEU	0	0	0	0	0	0	0	5,000	5,000
Total 6700 · LEGAL & PROFESSIONAL	0	0	0	0	0	0	0	15,115	15,115
6750 · CONTRACT LABOR									
6775 · Industry Consultant CSGEU	0	0	0	0	0	0	0	2,325	2,325
6760 · Computer Consultants CSGEU	0	0	0	0	0	0	0	2,461	2,461
6770 · Engineering CSGEU	0	0	0	0	0	0	0	1,651	1,651
Total 6750 · CONTRACT LABOR	0	0	0	0	0	0	0	6,437	6,437
6800 · MEETINGS & CONFERENCES									
6810 · Meeting Expenses	0	0	0	0	0	0	0	405	405
6840 · Travel	0	0	0	0	0	400	400	217	617
Total 6800 · MEETINGS & CONFEREN...	0	0	0	0	0	400	400	622	1,022
Total Expense	150	0	0	0	0	400	550	290,012	290,562
Net Ordinary Income	(1,159)	3,886	7,015	27,088	7,115	(3,100)	40,846	(53,070)	(12,223)
Other Income/Expense									
Other Income									
8001 · INTEREST INCOME									
8001.1 · Interest Income	0	0	0	0	0	0	0	12	12
Total 8001 · INTEREST INCOME	0	0	0	0	0	0	0	12	12
Total Other Income	0	0	0	0	0	0	0	12	12
Other Expense									
8301 · OTHER EXPENSES									
8305 · Late Fees/Finance Charges	0	0	0	0	0	0	0	93	93
8320 · Interest Expense	0	0	0	0	0	0	0	362	362
Total 8301 · OTHER EXPENSES	0	0	0	0	0	0	0	455	455
8200 · CAPITAL EXPENDITURES CSGEU									
8300 · Depreciation Expense	0	0	0	0	0	0	0	21,620	21,620
Total 8200 · CAPITAL EXPENDITURES C...	0	0	0	0	0	0	0	21,620	21,620
Total Other Expense	0	0	0	0	0	0	0	22,076	22,076

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Accrual Basis

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	<u>ST</u>	<u>LS</u>	<u>SD</u>	<u>Ride</u>	<u>Ducks</u>	<u>SS</u>	<u>Total E...</u>	<u>Gen Ops</u>	<u>TOTAL</u>
	<u>(EVEN...</u>	<u>(EVEN...</u>	<u>(EVEN...</u>	<u>(EVEN...</u>	<u>(EVEN...</u>	<u>(EVEN...</u>			
Net Other Income	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>(22,063)</u>	<u>(22,063)</u>
Net Income	<u>(1,159)</u>	<u>3,886</u>	<u>7,015</u>	<u>27,088</u>	<u>7,115</u>	<u>(3,100)</u>	<u>40,846</u>	<u>(75,133)</u>	<u>(34,287)</u>