

KOTO RADIO
KOTO Budget v Actual Expanded
 January through May 2017

	<u>Jan - Ma...</u>	<u>Budget</u>	<u>\$ Over B...</u>	<u>% of Bud...</u>
Ordinary Income/Expense				
Income				
4000 · SPECIAL EVENTS INCOME				
4001 · Ticket Sales				
4001.2 · Event Backer	0.00	0.00	0.00	0.0%
4001 · Ticket Sales - Other	6,630.00	10,000.00	-3,370.00	66.3%
Total 4001 · Ticket Sales	6,630.00	10,000.00	-3,370.00	66.3%
4010 · Beer & Liquor Sales				
4010.1 · Beer Sales	9,989.22	92,000.00	-82,010.78	10.9%
4010.2 · Liquor Sales	0.00	42,000.00	-42,000.00	0.0%
4010.3 · Beer Tips	816.00	18,000.00	-17,184.00	4.5%
4010.4 · Liquor Tips	0.00	3,500.00	-3,500.00	0.0%
Total 4010 · Beer & Liquor Sales	10,805.22	155,500.00	-144694.78	6.9%
4020 · Ski Swap				
4020.1 · Ski Swap Ticket Sales	0.00	3,500.00	-3,500.00	0.0%
4020.2 · Ski Swap Sales	0.00	115000.00	*****	0.0%
Total 4020 · Ski Swap	0.00	118,500.00	-118500.00	0.0%
4040 · Event Adv/Sponsors	3,251.00	10,000.00	-6,749.00	32.5%
4085 · Duck Race	0.00	8,000.00	-8,000.00	0.0%
Total 4000 · SPECIAL EVENTS INCOME	20,686.22	302,000.00	-281,313.78	6.8%
4100 · FUNDRAISING CAMPAIGN INCO...				
4030 · Raffle Income	6,930.00	5,000.00	1,930.00	138.6%
4116 · TBG Donation	0.00	0.00	0.00	0.0%
4135 · BG/Car Donations	0.00	0.00	0.00	0.0%
4110 · Donor Pledges	80,579.48	100,000.00	-19,420.52	80.6%
4115 · Jar Donations	94.99	500.00	-405.01	19.0%
4120 · Uncollectable Pledges	0.00	0.00	0.00	0.0%
4125 · Trustee Donations	0.00	5,000.00	-5,000.00	0.0%
4420 · Auction Income	14,950.00	5,000.00	9,950.00	299.0%
Total 4100 · FUNDRAISING CAMPAIGN ...	102,554.47	115,500.00	-12,945.53	88.8%
4200 · GRANTS INCOME				
4210 · Town of Telluride				
4210.1 · Town of Telluride Equipment	0.00	15,000.00	-15,000.00	0.0%
4210 · Town of Telluride - Other	0.00	25,000.00	-25,000.00	0.0%
Total 4210 · Town of Telluride	0.00	40,000.00	-40,000.00	0.0%
4220 · CPB Grant CSGRR	0.00	115,000.00	-115000.00	0.0%
4260 · Private Grants	5,000.00	5,000.00	0.00	100.0%
4270 · Telluride Foundation Grant	0.00	25,000.00	-25,000.00	0.0%
Total 4200 · GRANTS INCOME	5,000.00	185,000.00	-180,000.00	2.7%
4300 · MERCHANDISE				
4301 · Merchandise Sales	2,179.01	5,000.00	-2,820.99	43.6%
Total 4300 · MERCHANDISE	2,179.01	5,000.00	-2,820.99	43.6%
4400 · OTHER INCOME				
4430 · Miscellaneous Income	5,460.94	0.00	5,460.94	100.0%
4410 · Tower Lease Income	4,165.83	7,500.00	-3,334.17	55.5%

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Total 4400 · OTHER INCOME	9,626.77	7,500.00	2,126.77	128.4%
Total Income	140,046.47	615,000.00	-474,953.53	22.8%
Cost of Goods Sold	14,059.46	243,705.00	-229,645.54	5.8%
Gross Profit	125,987.01	371,295.00	-245,307.99	33.9%
Expense				
6000 · PAYROLL SALARIES & WAGES				
6010 · Executive Director				
6010.5 · ED Grant Commission	0.00	0.00	0.00	0.0%
6010 · Executive Director - Other	0.00	0.00	0.00	0.0%
Total 6010 · Executive Director	0.00	0.00	0.00	0.0%
6011 · Station Manager	17,500.00	42,000.00	-24,500.00	41.7%
6013 · Music Director	14,166.65	34,000.00	-19,833.35	41.7%
6014 · News Director	14,406.65	34,076.00	-19,669.35	42.3%
6015 · News Reporter	6,362.93	16,750.00	-10,387.07	38.0%
6016 · Developmental Director	17,500.00	41,000.00	-23,500.00	42.7%
6017 · Commissions	0.00	11,500.00	-11,500.00	0.0%
Total 6000 · PAYROLL SALARIES & WA...	69,936.23	179,326.00	-109,389.77	39.0%
6100 · PAYROLL TAXES & BENEFITS				
6145 · Merchant Passes	0.00	1,750.00	-1,750.00	0.0%
6110 · Fica/Med	5,307.17	13,718.44	-8,411.27	38.7%
6120 · State Unemployment Ins	839.80	3,945.17	-3,105.37	21.3%
6130 · Health Insurance	10,483.56	30,500.00	-20,016.44	34.4%
6140 · Retirement 403(b)(7)	250.00	600.00	-350.00	41.7%
6150 · Refunds, Penalties, Etc	298.03			
Total 6100 · PAYROLL TAXES & BENEFI...	17,178.56	50,513.61	-33,335.05	34.0%
6200 · PROGRAMMING				
6210 · NPR CSGER	2,487.97	17,000.00	-14,512.03	14.6%
6211 · TJ Hour CSGER	0.00	560.00	-560.00	0.0%
6215 · PRI CSGER	4,443.36	3,500.00	943.36	127.0%
6225 · Bluegrass Broadcast CSGER	0.00	100.00	-100.00	0.0%
6230 · New Dimensions CSGER	260.00	520.00	-260.00	50.0%
6240 · Counterspin	0.00	250.00	-250.00	0.0%
6260 · NFCB-Dues CSGER	0.00	500.00	-500.00	0.0%
6270 · RM Comm Radio CSGER	0.00	1,695.00	-1,695.00	0.0%
Total 6200 · PROGRAMMING	7,191.33	24,125.00	-16,933.67	29.8%
6280 · PROGRAMMING - INTERNET SVC				
6285 · Web Radio Streaming CSGER	1,606.30	250.00	1,356.30	642.5%
6290 · Web Development CSGER	250.00	500.00	-250.00	50.0%
6292 · Spintron Charting CSGER	125.00	300.00	-175.00	41.7%
Total 6280 · PROGRAMMING - INTERNE...	1,981.30	1,050.00	931.30	188.7%
6350 · BUILDING COSTS				
6370 · Mortgage Interest	4,675.26	11,000.00	-6,324.74	42.5%
Total 6350 · BUILDING COSTS	4,675.26	11,000.00	-6,324.74	42.5%
6400 · STORAGE UNIT RENTAL				

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6420 · Ilium Storage	670.00	1,500.00	-830.00	44.7%
6430 · Telluride Self Storage	380.00	1,140.00	-760.00	33.3%
Total 6400 · STORAGE UNIT RENTAL	1,050.00	2,640.00	-1,590.00	39.8%
6450 · REPAIR & MAINT CSGEU	475.00	5,000.00	-4,525.00	9.5%
6470 · INSURANCE				
6470.8 · Work Comp	912.00	500.00	412.00	182.4%
6470.2 · Gen Liab Insurance CSGEU	1,099.75	6,000.00	-4,900.25	18.3%
6470.3 · Catast/Flood Insurance CSGEU	448.06	600.00	-151.94	74.7%
6470.4 · D&O Insurance CSGEU	0.00	500.00	-500.00	0.0%
Total 6470 · INSURANCE	2,459.81	7,600.00	-5,140.19	32.4%
6500 · OFFICE EXPENSES				
6510 · Fundraising Expenses CSGEU	11,073.64	7,000.00	4,073.64	158.2%
6511 · Fundraising Commission CSGEU	0.00	0.00	0.00	0.0%
6515 · Membership Database CSGEU	1,014.90	2,500.00	-1,485.10	40.6%
6520 · Supplies CSGEU	2,039.68	3,502.39	-1,462.71	58.2%
6525 · Postage CSGEU	537.29	1,500.00	-962.71	35.8%
6535 · Copier Expenses CSGEU	0.00	600.00	-600.00	0.0%
6545 · Printing CSGEU	0.00	500.00	-500.00	0.0%
6550 · Subscriptions & Education CSGEU	77.45	1,500.00	-1,422.55	5.2%
6560 · Equipment & Software CSGEU	2,077.61	15,000.00	-12,922.39	13.9%
6570 · Bank & CC Fees				
6502 · Credit Card Fees	1,894.61	2,200.00	-305.39	86.1%
6501 · Bank Fees	114.00	200.00	-86.00	57.0%
Total 6570 · Bank & CC Fees	2,008.61	2,400.00	-391.39	83.7%
6575 · Water-Office CSGEU	144.50	300.00	-155.50	48.2%
Total 6500 · OFFICE EXPENSES	18,973.68	34,802.39	-15,828.71	54.5%
6600 · TELEPHONE				
6625 · Tower Phone CSGEU	139.59	360.00	-220.41	38.8%
6610 · Office phone CSGEU	2,763.14	6,300.00	-3,536.86	43.9%
Total 6600 · TELEPHONE	2,902.73	6,660.00	-3,757.27	43.6%
6640 · UTILITIES				
6650 · Office Electricity CSGEU	2,529.00	4,200.00	-1,671.00	60.2%
6655 · WaterSewerTrashRecycling CSGEU	926.87	1,500.00	-573.13	61.8%
6671 · Last Dollar electricity CSGEU	118.00	200.00	-82.00	59.0%
6672 · Norwood trans electricity CSGEU	60.00	800.00	-740.00	7.5%
6673 · Placerville 105.5 CSGEU	148.00	300.00	-152.00	49.3%
Total 6640 · UTILITIES	3,781.87	7,000.00	-3,218.13	54.0%
6700 · LEGAL & PROFESSIONAL				
6710 · Accounting CSGEU	5,696.25	15,000.00	-9,303.75	38.0%
6715 · Annual Audit CSGEU	0.00	7,000.00	-7,000.00	0.0%
6720 · Legal CSGEU	0.00	2,000.00	-2,000.00	0.0%
6740 · Exempt Prop Tax Filing Fee	0.00	90.00	-90.00	0.0%
Total 6700 · LEGAL & PROFESSIONAL	5,696.25	24,090.00	-18,393.75	23.6%
6750 · CONTRACT LABOR				
6775 · Industry Consultant CSGEU	0.00	0.00	0.00	0.0%
6760 · Computer Consultants CSGEU	950.00	2,000.00	-1,050.00	47.5%

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6770 · Engineering CSGEU	1,651.15	11,500.00	-9,848.85	14.4%
Total 6750 · CONTRACT LABOR	<u>2,601.15</u>	<u>13,500.00</u>	<u>-10,898.85</u>	<u>19.3%</u>
6800 · MEETINGS & CONFERENCES				
6810 · Meeting Expenses	145.97	1,000.00	-854.03	14.6%
6840 · Travel	0.00	1,000.00	-1,000.00	0.0%
Total 6800 · MEETINGS & CONFERENCES	<u>145.97</u>	<u>2,000.00</u>	<u>-1,854.03</u>	<u>7.3%</u>
Total Expense	<u>139,049.14</u>	<u>369,307.00</u>	<u>-230,257.86</u>	<u>37.7%</u>
Net Ordinary Income	-13,062.13	1,988.00	-15,050.13	-657.0%
Other Income/Expense				
Other Income				
8001 · INTEREST INCOME				
8001.1 · Interest Income	7.86	12.00	-4.14	65.5%
Total 8001 · INTEREST INCOME	<u>7.86</u>	<u>12.00</u>	<u>-4.14</u>	<u>65.5%</u>
Total Other Income	7.86	12.00	-4.14	65.5%
Other Expense				
8301 · OTHER EXPENSES				
8335 · Charitable Contributions	0.00	0.00	0.00	0.0%
8305 · Late Fees/Finance Charges	0.00	500.00	-500.00	0.0%
8320 · Interest Expense	239.40	1,500.00	-1,260.60	16.0%
Total 8301 · OTHER EXPENSES	<u>239.40</u>	<u>2,000.00</u>	<u>-1,760.60</u>	<u>12.0%</u>
8200 · CAPITAL EXPENDITURES CSGEU				
8300 · Depreciation Expense	12,011.15			
Total 8200 · CAPITAL EXPENDITURES CS...	<u>12,011.15</u>			
Total Other Expense	<u>12,250.55</u>	<u>2,000.00</u>	<u>10,250.55</u>	<u>612.5%</u>
Net Other Income	<u>-12,242.69</u>	<u>-1,988.00</u>	<u>-10,254.69</u>	<u>615.8%</u>
Net Income	<u><u>-25,304.82</u></u>	<u><u>0.00</u></u>	<u><u>-25,304.82</u></u>	<u><u>100.0%</u></u>