

**KOTO RADIO**  
**KOTO Budget v Actual Collapsed**  
 January through February 2017

	Jan - Feb 17	Budget	\$ Over Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
4000 · SPECIAL EVENTS INCOME	6,630.00	302,000.00	-295,370.00
4100 · FUNDRAISING CAMPAIGN I...	60,836.83	115,500.00	-54,663.17
4200 · GRANTS INCOME	0.00	185,000.00	-185,000.00
4300 · MERCHANDISE	194.19	5,000.00	-4,805.81
4400 · OTHER INCOME	1,865.08	7,500.00	-5,634.92
<b>Total Income</b>	69,526.10	615,000.00	-545,473.90
<b>Cost of Goods Sold</b>			
5000 · SPECIAL EVENTS COSTS	3,245.57	241,205.00	-237,959.43
5300 · MERCHANDISE SALES COSTS	0.00	2,500.00	-2,500.00
<b>Total COGS</b>	3,245.57	243,705.00	-240,459.43
<b>Gross Profit</b>	66,280.53	371,295.00	-305,014.47
<b>Expense</b>			
6000 · PAYROLL SALARIES & WA...	28,498.32	179,326.00	-150,827.68
6100 · PAYROLL TAXES & BENEFI...	7,991.83	50,513.61	-42,521.78
6200 · PROGRAMMING	5,900.83	24,125.00	-18,224.17
6280 · PROGRAMMING - INTERNE...	1,108.60	1,050.00	58.60
6350 · BUILDING COSTS	1,916.23	11,000.00	-9,083.77
6400 · STORAGE UNIT RENTAL	460.00	2,640.00	-2,180.00
6450 · REPAIR & MAINT CSGEU	120.00	5,000.00	-4,880.00
6470 · INSURANCE	1,581.06	7,600.00	-6,018.94
6500 · OFFICE EXPENSES	7,882.30	34,802.39	-26,920.09
6600 · TELEPHONE	1,158.44	6,660.00	-5,501.56
6640 · UTILITIES	1,628.00	7,000.00	-5,372.00
6700 · LEGAL & PROFESSIONAL	2,135.00	24,090.00	-21,955.00
6750 · CONTRACT LABOR	50.00	13,500.00	-13,450.00
6800 · MEETINGS & CONFERENCES	0.00	2,000.00	-2,000.00
<b>Total Expense</b>	60,430.61	369,307.00	-308,876.39
<b>Net Ordinary Income</b>	5,849.92	1,988.00	3,861.92
<b>Other Income/Expense</b>			
<b>Other Income</b>			
8001 · INTEREST INCOME	2.35	12.00	-9.65
<b>Total Other Income</b>	2.35	12.00	-9.65
<b>Other Expense</b>			
8301 · OTHER EXPENSES	43.14	2,000.00	-1,956.86
8200 · CAPITAL EXPENDITURES CSG...	4,804.46		
<b>Total Other Expense</b>	4,847.60	2,000.00	2,847.60
<b>Net Other Income</b>	-4,845.25	-1,988.00	-2,857.25
<b>Net Income</b>	<b>1,004.67</b>	<b>0.00</b>	<b>1,004.67</b>

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	% of Budget
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
4000 · SPECIAL EVENTS INCOME	2.2%
4100 · FUNDRAISING CAMPAIGN I...	52.7%
4200 · GRANTS INCOME	0.0%
4300 · MERCHANDISE	3.9%
4400 · OTHER INCOME	24.9%
<b>Total Income</b>	11.3%
<b>Cost of Goods Sold</b>	
5000 · SPECIAL EVENTS COSTS	1.3%
5300 · MERCHANDISE SALES COSTS	0.0%
<b>Total COGS</b>	1.3%
<b>Gross Profit</b>	17.9%
<b>Expense</b>	
6000 · PAYROLL SALARIES & WA...	15.9%
6100 · PAYROLL TAXES & BENEFI...	15.8%
6200 · PROGRAMMING	24.5%
6280 · PROGRAMMING - INTERNE...	105.6%
6350 · BUILDING COSTS	17.4%
6400 · STORAGE UNIT RENTAL	17.4%
6450 · REPAIR & MAINT CSGEU	2.4%
6470 · INSURANCE	20.8%
6500 · OFFICE EXPENSES	22.6%
6600 · TELEPHONE	17.4%
6640 · UTILITIES	23.3%
6700 · LEGAL & PROFESSIONAL	8.9%
6750 · CONTRACT LABOR	0.4%
6800 · MEETINGS & CONFERENCES	0.0%
<b>Total Expense</b>	16.4%
<b>Net Ordinary Income</b>	294.3%
<b>Other Income/Expense</b>	
<b>Other Income</b>	
8001 · INTEREST INCOME	19.6%
<b>Total Other Income</b>	19.6%
<b>Other Expense</b>	
8301 · OTHER EXPENSES	2.2%
8200 · CAPITAL EXPENDITURES CSG...	
<b>Total Other Expense</b>	242.4%
<b>Net Other Income</b>	243.7%
<b>Net Income</b>	100.0%