

**KOTO RADIO**  
**KOTO Budget v Actual Collapsed**  
 January through March 2017

	<u>Jan - Mar 17</u>	<u>Budget</u>	<u>\$ Over Bud...</u>	<u>% of Budget</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
4000 · SPECIAL EVENTS INCOME	6,630.00	302,000.00	-295,370.00	2.2%
4100 · FUNDRAISING CAMPAIGN I...	84,827.82	115,500.00	-30,672.18	73.4%
4200 · GRANTS INCOME	5,000.00	185,000.00	-180,000.00	2.7%
4300 · MERCHANDISE	553.19	5,000.00	-4,446.81	11.1%
4400 · OTHER INCOME	2,916.63	7,500.00	-4,583.37	38.9%
<b>Total Income</b>	99,927.64	615,000.00	-515,072.36	16.2%
<b>Cost of Goods Sold</b>				
5000 · SPECIAL EVENTS COSTS	5,998.53	241,205.00	-235,206.47	2.5%
5300 · MERCHANDISE SALES COSTS	0.00	2,500.00	-2,500.00	0.0%
<b>Total COGS</b>	5,998.53	243,705.00	-237,706.47	2.5%
<b>Gross Profit</b>	93,929.11	371,295.00	-277,365.89	25.3%
<b>Expense</b>				
6000 · PAYROLL SALARIES & WA...	42,974.36	179,326.00	-136,351.64	24.0%
6100 · PAYROLL TAXES & BENEFI...	11,080.01	50,513.61	-39,433.60	21.9%
6200 · PROGRAMMING	6,931.33	24,125.00	-17,193.67	28.7%
6280 · PROGRAMMING - INTERNE...	1,404.00	1,050.00	354.00	133.7%
6350 · BUILDING COSTS	2,806.76	11,000.00	-8,193.24	25.5%
6400 · STORAGE UNIT RENTAL	590.00	2,640.00	-2,050.00	22.3%
6450 · REPAIR & MAINT CSGEU	475.00	5,000.00	-4,525.00	9.5%
6470 · INSURANCE	2,459.81	7,600.00	-5,140.19	32.4%
6500 · OFFICE EXPENSES	13,292.07	34,802.39	-21,510.32	38.2%
6600 · TELEPHONE	1,741.79	6,660.00	-4,918.21	26.2%
6640 · UTILITIES	2,225.78	7,000.00	-4,774.22	31.8%
6700 · LEGAL & PROFESSIONAL	3,255.00	24,090.00	-20,835.00	13.5%
6750 · CONTRACT LABOR	425.00	13,500.00	-13,075.00	3.1%
6800 · MEETINGS & CONFERENCES	145.97	2,000.00	-1,854.03	7.3%
<b>Total Expense</b>	89,806.88	369,307.00	-279,500.12	24.3%
<b>Net Ordinary Income</b>	4,122.23	1,988.00	2,134.23	207.4%
<b>Other Income/Expense</b>				
<b>Other Income</b>				
8001 · INTEREST INCOME	3.68	12.00	-8.32	30.7%
<b>Total Other Income</b>	3.68	12.00	-8.32	30.7%
<b>Other Expense</b>				
8301 · OTHER EXPENSES	149.03	2,000.00	-1,850.97	7.5%
8200 · CAPITAL EXPENDITURES CSG...	7,206.69			
<b>Total Other Expense</b>	7,355.72	2,000.00	5,355.72	367.8%
<b>Net Other Income</b>	-7,352.04	-1,988.00	-5,364.04	369.8%
<b>Net Income</b>	<b>-3,229.81</b>	<b>0.00</b>	<b>-3,229.81</b>	<b>100.0%</b>